



YOUR DIGITAL
TRANSFORMATION
PARTNER



COMPANY PROFILE

NetU is a leading Information Technology solutions and services organisation in the Eastern Mediterranean.

With offices in Cyprus and Greece, NetU is recognized as a major Systems Integrator in the region and has developed strong local and international activity.

Being a trusted IT business partner to medium and large organizations, NetU provides world-class IT solutions in the areas of Business Solutions, Technology Solutions, Professional Services and Systems Integration.

By identifying ways to seamlessly integrate business processes and technology, NetU empowers its customers to reap the benefits of IT; whether investing for the first time, upgrading or optimizing existing systems.

Cultivating co-operative rather than exclusive relationships with market leaders enables us to recommend and deliver the most cost effective solution, yielding the highest return.



OUR FOCUS

Public Sector

NetU is specialized in Public Sector, offering solutions that cover the full spectrum of a public organization. With extensive experience in software, hardware and network technologies, combined with our proven experience in Project Management and our in-depth knowledge of selected industries, make us able to provide Turnkey Solutions.

Some solutions at the Public Sector are the following:

- Cyprus Police Computerization System
- Schengen Information System for Cyprus, Greece and Croatia
- Integrated Tax Administration System for the Tax Department of the Government of Cyprus
- Integrated Registry Platform for the Department of Registrar of Companies and Intellectual Property of the Government of Cyprus
- Financial Information & Management System for the Treasury of the Republic of Cyprus
- Social Insurance System and Public Employment Service Computerization for the Ministry of Labour and Social Insurance of the Government of Cyprus
- Asylum Service System, Integrated Town Planning System, and the Department of Lands & Surveys Portal for the Ministry of Interior of the Government of Cyprus
- Laboratory Information Management System for the State General Laboratory of the Government of Cyprus

Private Sector

NetU has a very strong presence in the Private Sector in the region; we offer both horizontal solutions, covering the needs of any organization. We provide extensive experience, know-how and range of recognized products to meet the needs of our business customers and to support their digital transformation strategies. Our primary goal is to support the digital transformation of each organization, not only by automating existing processes but by optimizing and re-engineering them, while ensuring the efficiency, effectiveness, security and business continuity of the organization, as well as the best user experience.

OUR BUSINESS PARTNERS

We have a commitment to form alliances with “world class” business solutions and technology providers. It is a prerequisite for NetU that our partners exemplify a strong commitment, and respond with high support, so that we in turn can offer the highest desired level of service to our customers.

NetU has strategic partnerships with the following organizations:

- Ellucian
- Exelsys
- Hewlett Packard Enterprise
- Incadea
- Infor
- Microsoft Corporation
- Oracle Corporation
- Oracle NetSuite
- Red Hat
- Salesforce

OUR APPROACH

NetU adopts a consultative approach to the implementation of its solutions; applying proven methodologies to ensure success. The value we offer stems from our industry knowledge and business skills, capability and repeated implementations. Our approach leads to continuous optimization, which translates to faster delivery, lower costs and increased productivity.

We believe that the success of a project goes beyond the technical and functional expertise required. It is imperative to possess the necessary skills to see beyond the technical details to the end result of the project, and the business value it will create.

NetU gives special emphasis in quality and has internally developed a Quality Assurance methodology based on proven methodologies, standards and best practices. Our commitment to quality is demonstrated by the fact that all our activities have been certified as meeting the requirements of ISO 9001:2015. NetU is also ISO 27001:2013 certified to ensure the highest level of security and protection of its customer's sensitive information.

Furthermore, to ensure that our customers can maximize the value of their investment, NetU provides comprehensive maintenance & support services for all the solutions we offer. By providing a permanently staffed help desk, we reassure our customers that our commitment to them does not end when their system goes live. The services include expert technical assistance and advice, problem solving & monitoring, operational health-checks and onsite visits.

OUR PEOPLE

All our solutions and services are delivered by high-caliber, dedicated staff. Within one organization, NetU has the depth and breadth of resources to support our customers' ambitious strategies.

We foster a stimulating environment for the development of our people, which combined with our collaborative partnerships enables us to deliver solutions that fully satisfy our customer's differing needs.

A constructive professional environment is nurtured where teamwork is of essence and co-operation and knowledge sharing is encouraged and rewarded.

The strength of our personnel is in their professionalism, proficiency, expertise and drive for the timely and successful completion of projects. Collaborating to meet a common goal, we work with our customers as partners to unleash new opportunities and realize new possibilities.

OUR OFFERINGS

NetU's primary business focus includes the four following offerings:

BUSINESS SOLUTIONS

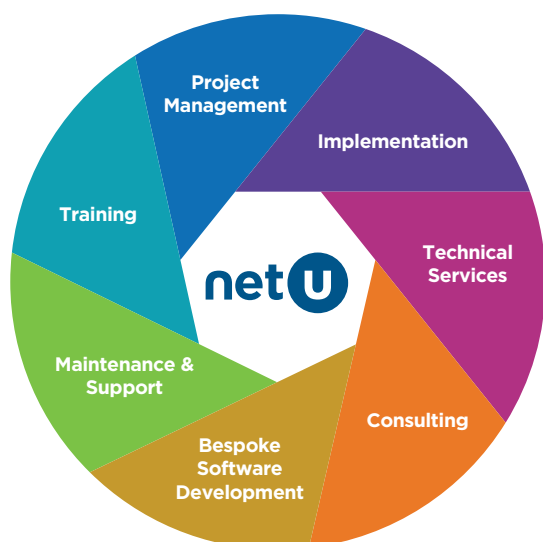
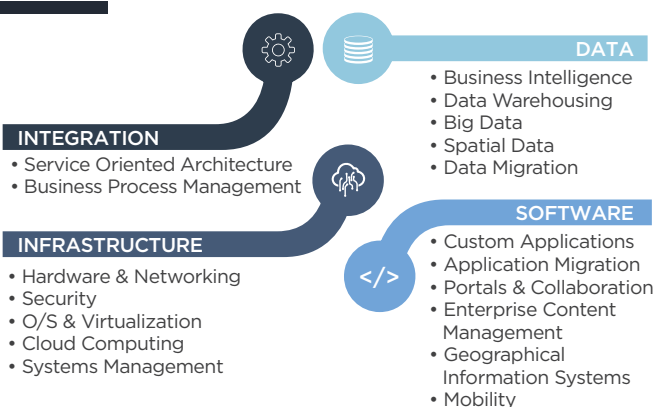
The Business Solutions offering is based on internationally renowned business applications and refer to systems such as ERP, CRM and HCM. In particular, Oracle NetSuite ERP and Salesforce CRM and Infor Sunsystems solutions are ranked by top international IT solutions analysts as leading solutions and as important enablers for digital transformation. In addition to those Exelsys HCM and Incadea Dealer Management System are provided to complement the business transformational software solutions portfolio offered by NetU.



The above solutions can provide organizations with the necessary level of digital transformation as their implementation brings the holistic detachment of the organization from any kind of outdated way of working, use of paper, telephones and any other time consuming tasks for achieving the expected result. Organizations can take full advantage of a variety of functionalities and automated workflows based on best practices and built-in KPIs, dashboards and analytics which no longer are a luxury but a prerequisite for increased productivity.

TECHNOLOGY SOLUTIONS

The technological solutions offering cover the areas of middleware and integration (SOA, BPM), mobility, data (databases, geographic data, analytics, big data), software (software development, geographic information systems, portals, content management), infrastructure and cloud, utilizing products from major technology manufacturers such as Oracle, Microsoft, Red Hat, ESRI, HPE and Cisco.

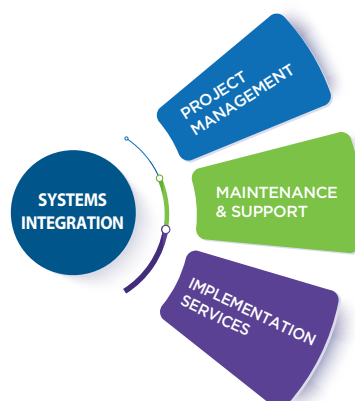


PROFESSIONAL SERVICES

We offer a wide spectrum of information technology professional services entailing project management, bespoke software development, solutions implementation, consulting, technical services, training and maintenance & support.

SYSTEMS INTEGRATION

We adopt a holistic Systems Integration approach which facilitates the delivery of Total Solutions from a single-reliable point of contact. These solutions include and combine all the required components such as business solutions, software, hardware, network and security and integration, covering completely all the IT needs of an organization.





netU

“Our vision is to live in a world transformed by digital innovation that serves people and organizations in a sustainable way.”



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