







# CYPRUS IS YOUR JURISDICTION OF CHOICE

## We are your dedicated partner

- Flexible fund structuring
- Passporting to any EU member state
- Low set up and operation costs
- High-quality business support services
- Tax benefits for investors and fund managers
- Transparency and investor protection

# Cyprus Investment Funds

Gateway to the European Union and high-growth markets

2024-25







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Cyprus has rapidly emerged as a prime destination for international fund promoters and investors, offering secure, flexible, and advantageous fund solutions. The country's service providers have developed a high level of expertise, positioning Cyprus as an increasingly attractive hub within the European fund ecosystem.

Typrus continues to evolve as a competitive and attractive destination for funds and fund managers from outside the European Union. As a cross-border hub, the country has steadily enhanced its infrastructure and regulatory framework to solidify its position on the global stage. With the proactive supervision of the Cyprus Securities and Exchange Commission (CySEC) and the constructive involvement of the parliamentary body, we have implemented targeted legislative updates. These updates have played a crucial role in elevating Cyprus' standing in the global fund industry, ensuring that it remains both competitive and agile. Our continuous efforts toward legal modernisation allow us to keep pace with the evolving financial landscape, fostering a conducive environment for both innovation and regulatory compliance.

What truly sets Cyprus apart is its cost efficiency. For mid-sized funds, this is a compelling advantage as they seek jurisdictions that offer a balance of affordability and quality. Particularly for small to medium-sized fund managers, Cyprus provides an ideal structure that balances cost efficiency with quality service. Notably, 65% of fund managers established here fall into this category, demonstrating the island's strong appeal to cost-conscious professionals. Cyprus' competitive pricing, combined with its robust legal and regulatory framework, has proven to be a powerful draw for fund managers. This unique combination has significantly contributed to the growing influx of fund managers from various regions, further strengthening Cyprus' role as a cross-border hub for investment funds. Today, a substantial percentage of the assets under management in Cyprus are held by international investors, placing Cyprus just behind established players like Ireland, Luxembourg, and Malta.

One of the key factors contributing to the sector's growth has been the resilience of the Cypriot economy, even in challenging global circumstances. Assets under management (AuM) rose from €2.7 billion in 2016 to over €9 billion by 2024, illustrating the sector's dynamism and potential for further expansion. Investment funds have become one of the most promising and fastestgrowing sectors of the Cypriot economy, contributing significantly to the country's economic trajectory.

The Cyprus Investment Funds Association (CIFA) plays an active role in promoting Cyprus as a prime funds jurisdiction. Through participation in both local and global events, CIFA works diligently to showcase the advantages of Cyprus to stakeholders in the international asset management sector. Our efforts, in collaboration with Invest Cyprus and other key local and international institutions, ensure that Cyprus is continually engaging with leading fund managers and administration specialists worldwide. We actively engage in discussions on the evolving regulatory environment and the increasingly competitive landscape, positioning Cyprus as a destination that is prepared for the future of asset management.

Investment funds are a powerful engine for economic growth, providing both domestic and international investors with access to global and regional markets. With Cyprus strategically located at the crossroads of Europe, Asia, and Africa, the country offers a unique gateway to a wealth of opportunities in an increasingly interconnected global economy. Cyprus boasts not only a resilient economy but also a stable political environment and a robust legal framework aligned with international best practices, making it an ideal destination for both seasoned and emerging investors.

The benefits of attracting investment funds extend far beyond financial returns. Capital injections from these funds fuel innovation, job creation, and entrepreneurship, injecting vitality into sectors critical to the country's economic development. In an economy with an annual GDP of approximately €30 billion, investment funds have already contributed an estimated €2.5 billion across various key sectors, including shipping, renewable energy, education, and healthcare. This demonstrates the transformative potential of investment funds, which help Cyprus maintain its competitive edge while also driving economic modernisation and diversification.

Moreover, the growth of the investment fund sector connects Cyprus to a global network of investors, expanding the country's reach and visibility on the international stage. Through investment funds, Cyprus gains access to a diverse capital pool that includes institutional investors, pension funds, sovereign wealth funds, and high-net-worth individuals. This influx of international capital has the potential to bring about transformative changes in various sectors of the economy, fostering greater competitiveness, enhancing innovation, and stimulating economic growth.

As the new Board of Directors of CIFA, we are committed to creating a self-sustaining ecosystem that will drive the fund sector's continued success. The foundation for this has already been laid, with the employment of highly specialised professionals and the smooth transition of traditional service industries in response to the evolving geopolitical landscape. Our goal is to ensure that Cyprus remains a toptier destination for investment funds, where both innovation and excellence in service continue to attract global players.

Cyprus has firmly established itself as a dynamic and growing hub for investment funds, with an eye toward even greater achievements in the future. The strategic advantages of Cyprus, combined with the tireless efforts of industry stakeholders, create a fertile ground for continued growth and success in the global funds landscape.

Maria Panayiotou President Cyprus Investment Funds Association (CIFA)

yprus is one of the top emerging investment fund centres in Europe in light of its continuous efforts to upgrade its legislative and regulatory regime, which is backed up by its strong network of financial and professional services providers. Determined to stay at the forefront of industry developments and offering unique access to high-growth markets, as well as a professional and cost-efficient jurisdiction for funds, the country has developed into a key regional domicile for investment funds and asset managers. The country's population is one of the most highly educated within the EU, and the expertise of its service providers has established Cyprus as a location of choice for international fund promoters and investors seeking secure and advantageous fund solutions.

- EU member state compliant with EU laws and regulations
- Eurozone member
- Strategic geographical location between Europe, Middle East, Asia and Africa
- Mature business centre with highly qualified professionals and sophisticated infrastructure
- Extensive range of excellent legal and accounting services
- Cost-effective setting-up and ongoing operational services
- Favourable EU and OECD-approved tax regime
- Access to an extensive network of double tax treaties allowing for tax efficient structuring of investments
- Efficient and up-to-date regulation, fully harmonised with related EU Directives
- Collective investments can be listed on the Cyprus Stock Exchange and other recognised EU stock exchanges
- Cyprus-based funds and asset managers benefit from low tax burdens levied on Cyprus-based corporations
- Incentives and tax benefits for high-earning managers and high-net-worth individuals



Official Name: Republic of Cyprus

Capital: Nicosia (Lefkosia)

**Location:** Eastern Mediterranean Coordinates 35°N and 33°E



Population: 923,381 (2021)(Republic

of Cyprus)

Cypriot c. 80% Non-Cypriot c. 20%



Currency: Euro (€)



Time: +2 Hours ahead of **GMT** 



Climate:

Average Temperature: Winter +13C° Summer +34C°

Sunshine: 340 days of sunshine/year



Languages:

Greek & Turkish (business generally conducted in English)



Area/Size:

9,251km<sup>2</sup> (3,355 km<sup>2</sup> in the occupied area)

# memberships

►EU & Eurozone

► World Trade Organization

▶United Nations

► Council of Europe

**▶**Commonwealth

►World Bank & IMF



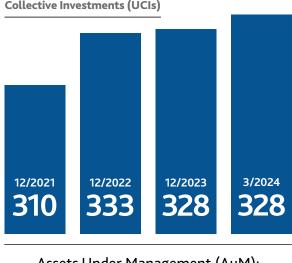
# **European Commission Spring Economic Forecast, May 2024**

Indicators	2023	2024	2025
GDP Growth (%,yoy)	2.5	2.8	2.9
Inflation (%,yoy)	3.9	2.4	2.1
Unemployment (%)	6.1	5.6	5.4
General government balance (% of GDP)	3.1	2.9	2.9
Gross Public Debt (% of GDP)	77.3	70.6	65.4
Current account balance (% of GDP)	-12.1	-11.2	-10.8

# FUNDS DOMICILE AT A GLANCE

(First Quarter of 2024)

**Number of Management** Companies and Undertakings of Collective Investments (UCIs)

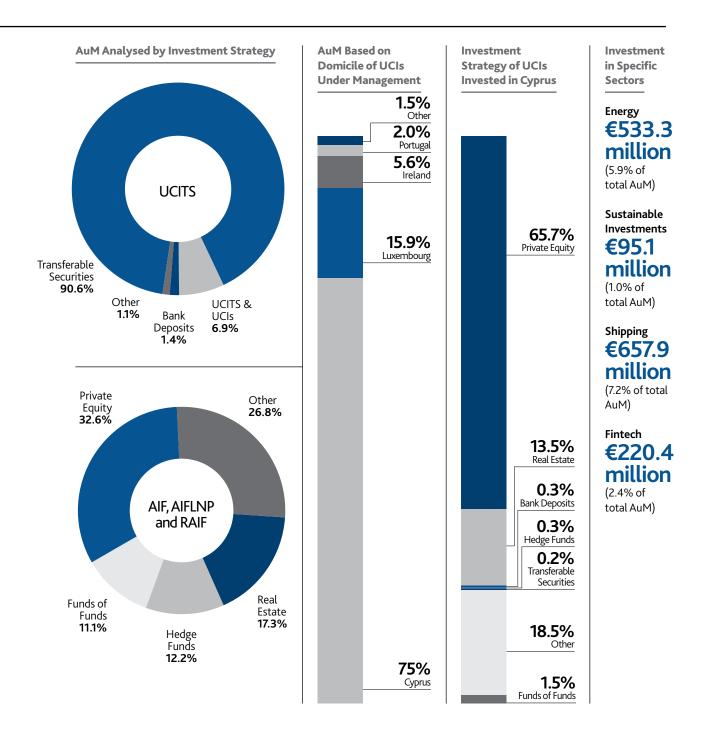


Assets Under Management (AuM): **€9.1 billion** 

Net Asset Value (NAV): **€8.6 billion** 

CySEC-Authorised Management Companies and UCIs	March 2024	
AIFMs		
AIFM (External Fund Managers)	42	
AIFM (Internally Managed Fund)	(	
Sub-Threshold AIFMs		
AIF (Internally Managed)	C	
AIFLNP (Internally Managed)	33	
Special Purposes Entities	Ź	
CIFs	14	
Small AIFMs	Ź	
UCITS Management Companies	3	
Dual License Entities: AIFMs and UCITS MC	6	
Externally Managed UCIs		
UCITS	13	
AIF	57	
AIFLNP	17	
RAIF (Registered AIF)	139	
Total	328	
Total Number of UCIs	259	







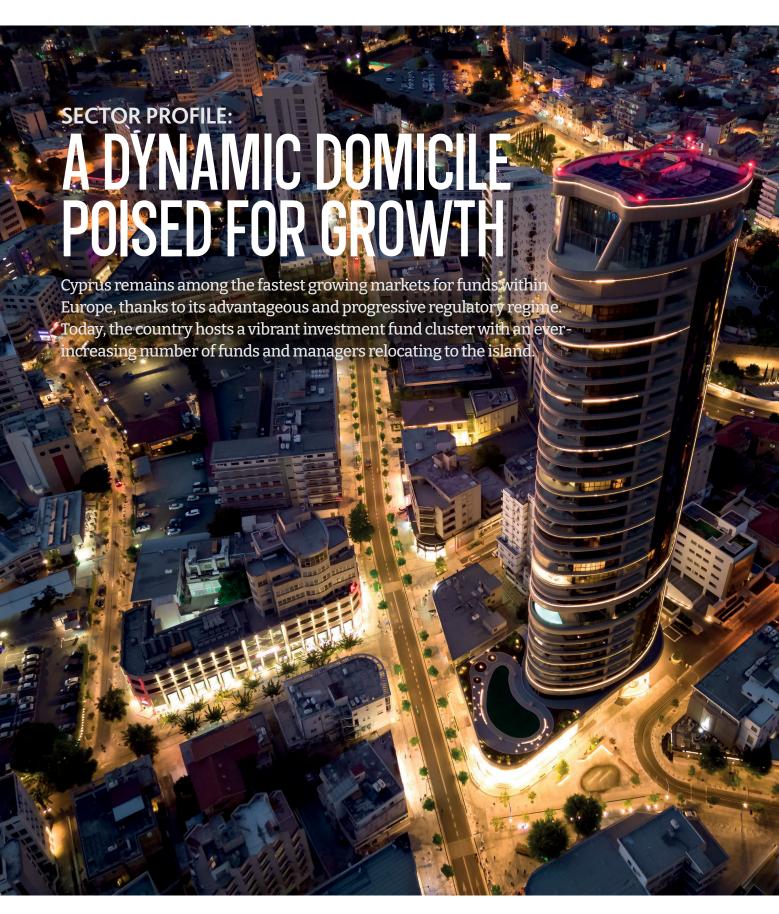


#### Responsibilities

The main duties and responsibilities of CySEC are to:

- examine applications and grant operating licences to entities under its supervision, as well as to suspend and revoke the said licences
- supervise and regulate the operation of the Cyprus Stock Exchange and of other organised markets in the Republic and the transactions carried out in these markets
- supervise and regulate the agencies under its supervision in order to ensure their compliance with the laws governing their operation
- carry out all necessary investigations in view of the exercise of its duties under the law as well as on behalf of other foreign competent authorities
- request and collect information which is necessary
  or conducive to the exercise of its duties under
  the law and to demand by written request the
  provision of information from any natural or
  legal person or organisation deemed to be in a
  position to provide the required information
- impose the administrative and disciplinary sanctions provided by the law
- require the cessation of practices which are contrary to the securities market laws
- apply to a competent court for the issue of an order for detention, charge, freezing, prevention of alienation or transaction involving assets
- · issue regulatory directives and decisions
- cooperate and exchange data and information with other public authorities in the Republic, competent foreign supervisory authorities and other organisations

www.cysec.gov.cy





With the number of funds and assets under management growing steadily, Cyprus is strengthening its status as an efficient international investment funds hub for sophisticated structures and fund managers alike. The strides the country has made in recent years has certainly helped to heighten its image in the global investment funds scene.

As one of the first EU member states to transpose the Alternative Investment Fund Managers Directive into national legislation, Cyprus offers an effective legislative framework for all types of investment funds. The Cyprus Securities and Exchange Commission (CySEC) now supervises over 300 companies, including collective investment schemes and fund managers, with a steady flow of fresh business in the pipeline filing new applications for various fund structures. Cyprus has succeeded in attracting Alternative Investment Fund Managers (AIFMs) and UCITS Management Companies although the majority of funds operate in the alternative space - while fund hosting has become one of the fastest growing and most active segments of the industry.

#### **Cross-Border Investment Hub**

Even during the most unstable of times following the pandemic, soaring inflation and the wide-ranging effects of the Ukraine war, the investment funds sector in Cyprus has shown remarkable resilience and has continued to develop across the board. Cyprus' competitive pricing, combined with its robust regulatory framework, has proven to be a powerful draw for fund

managers. This unique combination has significantly contributed to the growing influx of fund managers from various regions, further strengthening Cyprus' role as a cross-border hub for investment funds. Today, a substantial percentage of the assets under management in Cyprus are held by international investors, placing Cyprus just behind established players like Ireland, Luxembourg, and Malta.

The steady growth in both assets and in the number of fund structures licensed and active in Cyprus have underlined the strength and appeal of the domicile. Assets under management (AuM) have increased substantially from €2.7 billion in 2016 to just over €9 billion in the first quarter of 2024, proving that the sector's rapid growth has captivated the global asset management and investor community.

Considering that Cyprus' annual GDP is approximately €30 billion, the fact that investment funds have already contributed an estimated €2.5 billion in the economy is no small feat. These investments have been spread across various sectors, such as in shipping and maritime ventures, renewable energy projects, the education and health sectors, technology, and the real estate market. Through investment funds, Cyprus is gaining wider access to a more diverse capital pool that includes institutional investors, pension funds, sovereign wealth funds, and high-net-worth individuals. This influx of international capital also has the potential to bring about transformative changes in various other sectors of the economy, fostering greater competitiveness, enhancing innovation, and stimulating economic growth.

#### **Cost-Effective Market Access**

In addition to its geostrategic location and excellent market access, a key advantage that Cyprus has over competing jurisdictions is its cost-effective and comprehensive package of investment fund services, ranging from licensing to ongoing administration. In addition, the seamless collaboration between the competent authorities and service providers allows for fast execution with procedures designed to speed up time to market. Particularly for small to medium-sized fund managers, Cyprus provides an ideal structure that balances cost efficiency with quality service.

The continuously refined fund framework and the momentum gained by Cyprus' investment fund sector has also been recognised by major market players. This, coupled with growing client demand, sparked international fund platforms, such as Clearstream, Refinitiv and Bloomberg, to start listing Cyprus funds, providing an added boost in visibility and accessibility to international asset managers and fund professionals. Regulatory updates have played a crucial role in elevating Cyprus' standing in the global fund industry, ensuring that it remains both competitive and agile.

Cyprus has strategically positioned itself as a home for specialised alternative funds and investment boutiques, with many of them primarily dealing with private equity and investment in areas such as banking, real estate, hospitality, and, most prominently, in maritime and energy - two sectors in which Cyprus has an outsized influence on the European economy. For the shipping industry, Cyprus is a major European flag state and hosts the EU's largest shipmanagement centre. In the energy sector, Cyprus attracted serious attention following the natural gas discoveries in its Exclusive Economic Zone (EEZ) in recent years. Today, multinational energy giants have significant operations on the island

and are investing at an exceptional scale in the Eastern Mediterranean.

#### **AIFs and UCITS**

Cyprus offers both EUregulated Undertakings of Collective Investment in Transferable Securities (UCITS) and Alternative Investment Funds (AIFs).

Although Cyprus has secured some UCITS business - including ones promoted by international heavyweight institutions such as JP Morgan, Schroder, Pictet and Julius Baer – its focus has been to specialise in the structuring of alternative assets in sectors where it already has a strong global presence such as shipping, energy, real estate and wealth management. A major coup for the industry came recently, with organisations like MUFG Investor Services and Global Maritime Fund (GMF), which aims to become the world's largest maritime fund, chose to base in Cyprus. Industry experts have also noted a growing interest from Indian, Israeli, and Japanese fund managers to establish a structure in Cyprus.

The number of AIFs has seen consistent growth and will continue to dominate the Cypriot investment funds scene in the years to come. Following the modernisation of Cyprus' fund framework there are now three types of AIFs that can be set up in Cyprus. In addition to the Alternative Investment Fund of Unlimited Number of Investors (AIFUNP), investments can be structured in the form of an Alternative Investment Fund of Limited Number of Investors (AIFLNP), which is promoted to family offices and high-net-worth individuals as an alternative to a group holding company.

The Registered Alternative Investment Fund (RAIF) has become a success story of its own. RAIFs, Cyprus' version of Luxembourg's popular Reserved Alternative Investment Fund, have truly taken off since the innovative vehicle's launch in 2018. RAIFs do not require a licence from the industry regulator CySEC but need to be registered with the regulator by an already authorised Alternative Investment Fund Manager. The first RAIFs were launched in 2019, and the number has rocketed from 26 RAIFs in 2020, to 139 RAIFs operating out of Cyprus by the first quarter of 2024.

Cyprus has strategically positioned itself as a home for specialised alternative funds and investment boutiques

#### **Diverse Fund Business**

Thus far fund sizes vary significantly ranging from around €10 million to €1 billion, which goes to show the diversity of fund business in Cyprus. Currently Cyprus is ideal for regional players, start-up funds, alternative funds, and larger entities



he attractiveness of an investment funds jurisdiction is nowadays determined by its reliability, comprising of robust institutional safeguards, and a resilient, expert and internationally oriented local commercial infrastructure. The competent supervisory authority, the Cyprus Securities and Exchange Commission is continually being enhanced with capacity and expertise in order to ensure convergent application of European Union rules. As to the overall investment funds framework, this is improved regularly, with the application of international business standards and best practices. More specifically, the rules governing limited partnerships are amended, both from a legal as well as from a regulatory perspective, in order to align the local framework with the way this vehicle is used for alternative investments internationally. In addition, the profession of investment fund administrators is subjected to regulation, including by means of conduct of business requirements codifying sound business practices, whereas the relevant draft law is being discussed before the House of Representatives, and equivalence criteria allowing non-EU fund managers to manage investment funds in Cyprus are currently under elaboration. The abovementioned institutional safeguards combined with the business-friendly environment of Cyprus and the competence of local service providers further augment the attractiveness of Cyprus not only as a business centre, but as an investment funds hub as well. Makis Keravnos

Minister of Finance

#### CIFA's Role

**Supports investors** 

**Enhances the sophistication** and quality of the investment funds sector

> Addresses the needs of service providers and businesses in the sector

> > **Shapes regulation** in cooperation with regulatory authorities

**Helps its members** capitalise on industry trends

> **Promotes the Cyprus** investment funds industry globally

looking to diversify into new asset classes with minimum risk and cost. However, fund professionals report that they are seeing more medium-sized funds moving into Cyprus, and they believe the sector has significant scope to grow. Currently around 65% of fund managers established in Cyprus belong to this category.

In attracting new fund professionals to the island, Cyprus has set its sights on new markets, including Asia, Africa and the Middle East, and the marketing initiatives of recent years have ensured a steady pipeline of new business. Asian fund managers are increasingly establishing funds or fund management companies in Cyprus in order to access the EU market. At the same time, the island registered solid interest from UK fund managers who set up in Cyprus to retain their access to the EU market post Brexit.

Cyprus is also home to a number of third-party management companies offering foreign fund promoters plugand-play solutions and easy access to the European market. These fund platforms provide investment managers with a fully compliant UCITS/AIFM entity and thus a European passport to market their funds within the EU, without the need to establish their own fund and/ or management company substance in an EU Member State. Platform solutions are traditionally structured as umbrella funds, and managers can benefit from the efficiencies provided by the preexisting structure of the platform in terms of sharing costs, existing middle and back office operating models, tried and tested systems and speed to market.

#### **Evolving Regulation**

Although Cyprus has significantly enhanced its regulatory framework for the sector, the

Assets under

Management

substantially from

€2.7 billion in 2016

billion in the first

quarter of 2024

to just over €9

(AuM) have

increased

global asset management community can look forward to additional changes aimed at further elevating the domicile. The island is currently working on new legislation that will provide for effective supervision of all local fund administrators. The introduction of a fund administration law is seen as a significant development, which will add more ease to fund

managers and investors alike.

In addition, Cyprus finalised a regime dubbed the Mini Manager in June 2020, which governs a new type of fund manager and allows for the provision of fund management services to funds under the AIFMD thresholds. Expectations are that this regime will appeal to fund managers who need a cost-effective vehicle that will undertake limited investment or to those fund managers who may wish to use it as a first step before committing to a more complex set up.

#### **Competitive Edge**

Cyprus currently enjoys a positive market perception, which has been a key driver of new business. The country has significantly strengthened its regulatory infrastructure and supervisory capabilities, instilling investor confidence in the process. The Cyprus Securities and Exchange Commission (CySEC), the regulator, has invested significant resources, including investment in additional staff, to ensure the application process is as efficient as possible. Technology and new tools are constantly being deployed, and CySEC is committed to maintaining an open channel of communication with industry professionals to address any obstacles to the smooth operation of the funds industry without limiting its supervisory capability.

Cost effectiveness also plays an important role in attracting new fund business. The set-up costs of a Cyprus fund are significantly lower than in the more mature fund centres - approximately one third of a similar set up in Luxembourg and Ireland.

In addition, Cyprus offers one of the most attractive fund tax regimes in Europe - for the fund manager, investor and the fund. While the island's advantageous tax

> regime, with double tax treaties currently covering 68 countries, has long been an important element in investor attraction, Cyprus introduced new provisions to further enhance the regime for fund managers in 2018. One of the provisions is a taxation of carried interest or performance fee for AIF and UCITS fund managers. This essentially means that executives of

investment fund management companies or internally managed investment funds may opt for a new mode of personal taxation. In 2022, further amendments were made to existing tax legislation to provide investors with more incentives to make Cyprus their domicile of choice. Additional benefits of setting up in Cyprus also include the country's stable political environment and strong legal framework based on UK Common Law, which provides flexibility, transparency and reliability in business practices.

#### **World-Class Services**

One of Cyprus' main pull factors is the ease of doing business and its extensive network of support companies and service providers. The country hosts a number of recognised fund service providers, ranging from global names to local independent operators servicing all types

Cyprus is set

to strengthen

its status as a

dynamic funds

domicile with

considerable

growth potential.

of funds at very competitive rates. Investment and risk advisors, analysts, distributors, brokerage houses and middle office providers all form part of Cyprus' evolving fund ecosystem. In addition, the 'Big Four' accounting firms are well-established on the island, as are recognised fund administrators with global expertise.

A number of law offices have cooperation agreements with renowned international law firms, instilling confidence that the local industry can grow and create an attractive environment for the establishment of funds, fund management and servicing companies. Banking, custody and depositary services can be sourced locally as Cyprus-based banks have formed strategic relationships with renowned global custodians and international prime brokers in order to meet the needs of asset managers and funds.

The Cyprus Investment Funds
Association (CIFA) is the collective voice
of the funds industry and is taking the lead
in raising the industry's profile – and is
set on reaching its target to attract more
worldwide fund managers, custodians,
and other participants to the market
and increase the industry's AuM to €25
billion in the medium term. CIFA is a
member of the European Fund and Asset

Management Association (EFAMA) and the International Capital Markets Association (ICMA). The status of the jurisdiction was further bolstered in 2019 when Cyprus was awarded full membership of the International Investment Funds Association (IIFA), underlining the fact that the country operates within a rigorous legal framework that promotes transparency and investor protection.

#### **Dynamic Domicile**

With Cyprus strategically located at the crossroads of Europe, Asia, and Africa, the country offers a unique gateway to a wealth of opportunities in an increasingly interconnected global economy. With its solid legislative framework, relatively low operating cost, EU passporting capability, professional

service providers and efficient tax regime, Cyprus is set to strengthen its status as a dynamic funds domicile with considerable growth potential.

With increasing demand from start-up fintech companies, hedge funds and other financial

services players, Cyprus is also making a name for itself in the digital finance and blockchain arena. With a surge in the number of pioneering blockchain and crypto start-ups and a government supporting digital infrastructure development, the talent in this sector is positioning Cyprus as an ideal location for new initiatives in structuring tech-focused investment funds.

The introduction of tax and redomiciliation incentives for funds and fund managers, the modernisation of procedures and the further reduction of bureaucracy are expected to help convince additional international players to join Cyprus' flourishing funds industry. As the market and fund sizes continue to grow, Cyprus is well on its way to becoming more attractive to big name international service providers such as custodians, fund administrators and distributors.



The pace of legislative change continues unabated, and the EU has gone further and faster than any other jurisdiction in setting wide-reaching rules for sustainable finance, which are seen to have the "power to literally change the world" from an ESG perspective.

The EU's ambition requires profound regulatory changes and to prosper in this environment, firms need first to understand the different requirements that already go well beyond existing international frameworks and prepare to implement them, but also re-invent their systems to adapt to ambitious, and often moving, implementation timelines.

CySEC is developing an action programme for sustainable finance, focusing on the implementation of sustainability requirements and cultivating a culture of compliance. Achieving net-zero requires unprecedented investment, so it is appropriate that the private sector plays its role in the transition, given the importance of the investment industry.

CySEC continues to attach great importance to the further development of the collective investment sector through the continuous upgrading and synchronisation of the legislative framework of the sector. Cyprus remains among the fastest growing market for funds within Europe, which is set against a background of a strong, progressive regulatory regime. George Theocharides Chairman Cyprus Securities and Exchange

Commission (CySEC)

# COLLECTIVE INVESTMENT SCHEMES

AIFs: ALTERNATIVE INVESTMENT FUNDS

UCITS: UNDERTAKINGS FOR COLLECTIVE INVESTMENT IN TRANSFERABLE SECURITIES

# **AIF**s

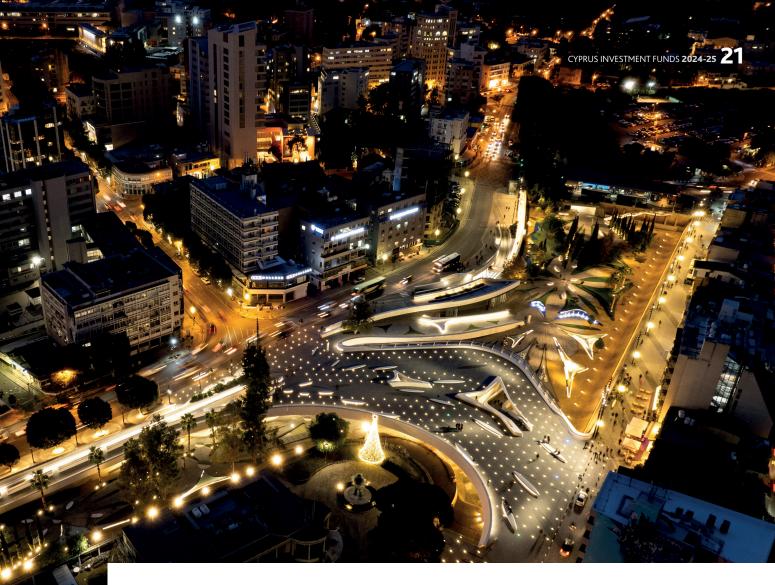
# Alternative Investment Funds

The enactment of the Alternative Investment Funds (AIF) law in July 2014 aligned the Cyprus legal and regulatory framework with EU directives on asset management, with the aim to enhance transparency and investor protection. Following on-going efforts to modernise its fund framework, Cyprus introduced a new law offering more investment structuring possibilities and upgraded rules for the authorisation, on-going operations, transparency requirements and supervision of Cyprus AIFs, as well as the regulation on the role and responsibilities of their directors, depositaries and external managers. AIFs that are established under domestic Cyprus fund legislation can be sold on a private placement basis or marketed to professional investors across the EU under the Alternative Investment Fund Managers Directive (AIFMD) passport.





\*Amendments to the current Partnership Law will allow the General Partner to elect for legal personality of the Limited Partnership upon its establishment \*\*Only when established as an AIF with unlimited number of persons



n July 2018, Cyprus further upgraded its legislative framework with a new AIF regime, replacing the 2014 law, reflecting the latest market demands and introducing a new product called the Registered AIF and a new legal form – the limited partnership with separate legal personality.

The new Registered AIF (RAIF) regime, whereby the fund does not require authorisation from CySEC or subsequent monitoring, while being stamped as an 'AIF' by virtue of the law, offers new opportunities for a quick and costeffective fund launch. This new type of fund needs to fulfil the following conditions in particular as detailed further below: the fund manager must qualify as a full-scope Cyprus or EU Alternative Investment Fund Manager (AIFM), and the fund must be targeted to professional investors and/ or well-informed investors. Third country AIFMs will be able to submit a request for registration of a RAIF, once the country where these have been established has granted passporting rights pursuant to the AIFMD. CySEC will rely on the regulated status of the AIFM, to ensure compliance and indirect supervision of applicable laws and appropriate standards by the fund. Another key benefit of this fund is the use of the EU marketing passport via its AIFM.

The RAIF may be organised in any legal form available under Cyprus Law (investment company, limited partnership and common fund), and can be open or closed-ended and

be established with multiple compartments. It can follow any strategy and invest in any type of assets. However, the set-up of Money Market Funds under the RAIF regime are not permitted and Loan Origination will be permissible subject to conditions. Other key operational features, such as the issue and redemption of units, are similar to the regulated AIF regime. Furthermore, the new AIF framework introduced a licensing requirement and supervision regime for the Cyprus sub- threshold AIFM ('Mini Manager'), approved in June 2020.

A sub-threshold AIFM can manage the following: AIFs with limited or unlimited number of persons, Registered AIFs taking the form of a Limited Partnership as well as non-Cypriot AIFs (subject to the discretion of competent authorities in the other jurisdiction). The total assets under management of the Mini Managers shall not exceed the threshold of €100 million, with the use of leverage, or €500 million when unleveraged with a lock up of five years. This regime will appeal to fund managers who need a costeffective vehicle that will undertake limited investment or to those fund managers who may wish to use it as a first step before committing to a more complex set-up. These developments have been a long-awaited and welcome evolution offering expanded structuring possibilities for fund promoters and has further enhanced Cyprus' status as an attractive jurisdiction and a rising contender amongst European fund and asset management hubs.

#### **Introduction of the Registered AIF**

An innovative product providing a fast and cost- effective fund launch through a Registered AIF that does not require licensing

Introduction of the Mini Manager regime in June 2020, which governs a new type of fund manager and allows for the provision of fund management services for fund managers under the AIFMD thresholds

Minimum AuM requirement to be reached within the first 12 months of the launch of the AIF (possible extension to 24 months)

Minimum share capital requirement is valid only for internally managed vehicles, irrespective of the category of AIF

Additional conditions imposed on AIFs with limited number of persons to avail of the depositary exemption for assets which are not subject to custody

#### **Enhancement of Existing Limited Partnership Regime**

- Greater scope for fund structuring though the upcoming introduction of a limited partnership with legal personality. Once in effect, the general partner may elect upon establishment of a limited partnership to have separate legal personality, while maintaining tax transparency status. This is particularly helpful for funds of fund managers who need a structure that can itself invest in other limited partnerships, but also allows the establishment of internally managed Limited Partnerships
- Establishment of a list of non-management safe harbours which give confidence and legal certainty to Limited Partners being admitted to a Cyprus limited partnership regarding the activities they may undertake, without undermining their crucial limited liability status
- The limited partnership may either be internally managed or appoint its general partner or another appropriately qualified entity to act as its external manager
- Disapplication of section 47(3) of the General and Limited Partnerships and Trade Names Law Cap 116 (Partnership Law) to remove the restriction on returning capital during the life of the partnership and thus the obligation to pay the capital back if it is returned

#### **Tax Law Amendments**

Among other amendments, an 8% flat rate taxation on performance-based variable remuneration for certain employees





#### Types of AIFs

# **Alternative Investment Fund with Unlimited Number of Persons:**

- may be marketed to retail, or well-informed and/or professional investors
- freely transferable investor shares
- must appoint a Depositary
- can be listed on a recognised stock exchange, and AIFs marketed to retail investors can be traded
- may be internally managed
- minimum share capital requirements of €125,000 are valid for internally managed funds
- may be subject to certain investment restrictions depending on the investor type and the overall investment policy. AIFs addressed to WIPIs shall not be subject generally to investment restrictions, except Loan Origination Funds, Money Market Funds, Venture Capital Funds and Funds of Funds

## Alternative Investment Fund with **Limited Number of Persons:**

- may be marketed only to well-informed and/ or professional investors (WIPIs)
- maximum number of investors limit shall not exceed directly or indirectly 50 natural persons (look-through provisions apply)
- freely transferable investor shares, with the condition that their transfer does not result in the AIF breaching the above mentioned 50 natural persons' limit
- may not be required to appoint a Depositary in certain circumstances such as when its total assets do not exceed €5 million (or currency equivalent) including any investment compartments thereof, or its instruments of incorporation limit the number of its unitholders (including any investment compartments thereof) to 5 persons
- for the duration of the life of the AIF, or 90% of the assets are not subject to custody and the number of investors is limited to 25 and provided each investor subscribes a minimum of €500,000
- assets under management do not exceed the AIFMD thresholds of €100 million (including leverage) or €500 million (without leverage, five-year lock-up period for investors)
- may be internally managed
- minimum share capital requirements of €50,000 are valid for internally managed funds

# **KEY BENEFITS** Cyprus AIF

- Cost-efficient and simple to set up, manage and operate
- Modern regulatory framework fully in line with relevant **EU directives**
- Increased flexibility as a number of asset classes can be included in an AIF investment strategy
- Significant tax incentives offered by the country's advantageous tax framework
- ► Full transparency through annual audited reports to CySEC and investors, which include financial statements. borrowing information, portfolio information and Net Asset Value
- Supervised by a competent and accessible regulatory authority

#### Fund Service Provider Requirements

# **Investment Manager**

A Variable Capital Investment Company (VCIC) and Fixed Capital Investment Company (FCIC) may be set-up as internally managed, or it may be externally managed. A Limited Partnership (LP)\* and Common Fund (CF) must always appoint an external manager.

\*Amendments to the current Partnership Law will cater for internally managed LPs, when general partner elects for legal personality upon the establishment of the Limited Partnership

#### **AIF with Unlimited Number of Persons**

An external manager must fulfil the following licensing requirements:

- Established in an EU member state: must be authorised under the AIFM Directive or the UCITS V Directive or MiFID or EU based sub-threshold AIFM authorised to provide the portfolio management service and subject to prudential regulation regarding the provision of such service
- Established in Cyprus: must be authorised under the Alternative Investment Fund Managers Law or the Investment Services and Activities and Regulated Markets Law or be a Management Company of the Open-Ended Undertakings in Collective Investments Law. Following the introduction of a new fund manager regime, may be a sub-threshold AIFM that is the so-called Cyprus Mini-Manager
- Established in a third country: must be an AIFM of a third country complying with the relevant provisions of the Alternative Investment Fund Managers Law (not yet applicable)

#### **AIF with Limited Number of Persons**

An external manager must fulfil the following licensing requirements:

- Established in an EU member state: an Investment Firm authorised under MiFID, or a Management Company authorised under UCITS V, or EU-based sub-threshold AIFM authorised to provide the portfolio management service and subject to prudential regulation regarding the provision of such service
- Established in Cyprus: a UCITS Management Company authorised under the Open-Ended Undertakings in Collective Investments Law, or an Investment Firm authorised under the Services and Activities and Regulated Markets Law. Following the introduction of a new fund manager regime may be a sub-threshold AIFM that is the so-called Cyprus Mini-Manager
- Established in a third country: the manager must be licensed for portfolio management and have adequate regulation and supervision in its home country
- Established in an EU member state, Cyprus or third country: The externally appointed manager may be a company incorporated solely for the purpose of managing the specific AIF, which does not hold any licence for portfolio management, and which complies with organisational and capital requirements under AIF Law-





## **Administrator**

Fund administration services under the current legal framework are not regulated, as such no licence is required to act as an outsourced administrator\* of a fund. Among others administration tasks include:

- · Administrative accounting and bookkeeping services
- Calculating Net Asset Value (NAV)
- Registrar services required with the fund's operations, such as recordkeeping, processing of subscription and redemption requests and maintenance of the shareholder register

\*The relevant framework to regulate the provision of Fund Administration services is soon to be put in place

# Depositary

Funds must appoint a single and independent depositary whose responsibilities include:

- Safekeeping fund's assets by holding in custody of all financial instruments, which can be registered in the custodian's books and those that can be physically delivered. Also, for other assets, the depositary must verify ownership of the fund and maintain an up-to-date record of all assets
- Cash flow monitoring in regard to investors and service providers, ensuring the fund's cash flows are booked at eligible entities and are accurately monitored
- Oversight functions ensuring compliance with the fund's rules and instruments of incorporation, valuation procedures and that they comply with applicable law and regulations

There are also possibilities to subcontract safekeeping duties to a foreign-licensed custodian acting as sub-custodian. For an AIF with limited number of persons the depositary obligations are limited to the safekeeping function described above.

**Eligible providers:** a credit institution, MiFID investment firm or other entity regulated and supervised as a depositary, or in case of assets which are not financial instruments within the meaning of MiFID, another entity which carries out depositary functions as part of its professional or business activities.

## Location

- AIFs managed by an AIFM: depository of a Cyprus AIF must be located in Cyprus
- AIFs managed by any other entity: depository must be located in Cyprus or any other EU member state or third country with which Cyprus has signed a cooperation agreement, among some other requirements

# Registered AIFs (RAIFs)

Registered AIFs (RAIFs) are an innovative fund vehicle launched in 2018. They are geared to Professional and Well-Informed Investors only and offer a quick and cost-efficient fund launch of only one month from the date of filling a duly completed 'notification pack' to regulator CySEC, which will include the AIF in the list of Registered AIFs.

Similar to the Luxembourg RAIF, the Cyprus Registered AIF is able to market to investors across the EU and is managed by a full scope Cyprus or EU Alternative Investment Fund Manager (AIFM). Although the RAIF is not 'authorised', it is indirectly subject to regulatory oversight through its AIFM. In addition to the full scope AIFM, a sub-threshold AIFM which is subject to prudential regulation, a MiFID Investment Firm and UCITS management company established in Cyprus, or any EU Member State may also manage a RAIF, provided it is a closed-ended limited partnership and invests more than 70% in illiquid assets.

The vehicle also provides structuring flexibility as it may be organised in any legal form available under Cyprus Law (investment company with fixed or variable capital, limited partnership or common fund), it can be open or closed-ended and it can follow any strategy and invest in any type of assets, with the exception that it cannot be established as a Money Market Fund, and if a Loan Origination Fund it will be subject to restrictions.

# **KEY FEATURES OF A RAIF**

- ► No licensing required
- No minimum capital requirements
- No investment restrictions
- Multiple compartments possible
- Can operate as open or closed ended
- Units of RAIFs may be listed
- Requirement to appoint local depository
- Addressed solely to Well-Informed and/or Professional Investors



# AIFs at a glance

	AIF with Limited Number of Persons (AIFLNP)	AIF with Unlimited Number of Persons (AIFUNP)	Registered AIF (RAIF)
Regulatory Authority	CySEC	CySEC	CySEC – however no licensing required
Limitation on Number of Investors	50 (with look through provisions)	Not applicable	Not applicable
Available Structures*	Variable Capital Investment Company (VCIC), Fixed Capital Investment Company (FCIC), Limited Partnership (LP)	Variable Capital Investment Company (VCIC), Fixed Capital Investment Company (FCIC), Common Fund (CF), Limited Partnership (LP)	Variable Capital Investment Company (VCIC), Fixed Capital Investment Company (FCIC), Common Fund (CF), Limited Partnership (LP)
Umbrella Funds	Possible for all structures	Possible for all structures	Possible for all structures
Minimum Share Capital	Internally managed funds only €50,000	Internally managed funds only €125,000	As always externally managed it does not require minimum share capital
External Manager Licensing Requirement	No, can be internally managed	No, can be internally managed	Yes, always externally managed
Director Requirements	Fit and Proper	Fit and Proper	Fit and Proper
Depositary Requirements	Based in Cyprus, EU or third country that has cooperation agreement with Cyprus; exemption in specific circumstances	Based in Cyprus, EU or third country that has cooperation agreement with Cyprus. When managed by AIFM shall be located in Cyprus	Always based in Cyprus, except for Limited Partnerships managed by a MiFID entity
Reporting **	Audited annual report and half-yearly unaudited report to be submitted to CySEC and made available to unitholders	Audited annual report and half-yearly unaudited report to be submitted to CySEC and made available to unitholders	Audited annual report and half-yearly unaudited report to be submitted to CySEC and made available to unitholders

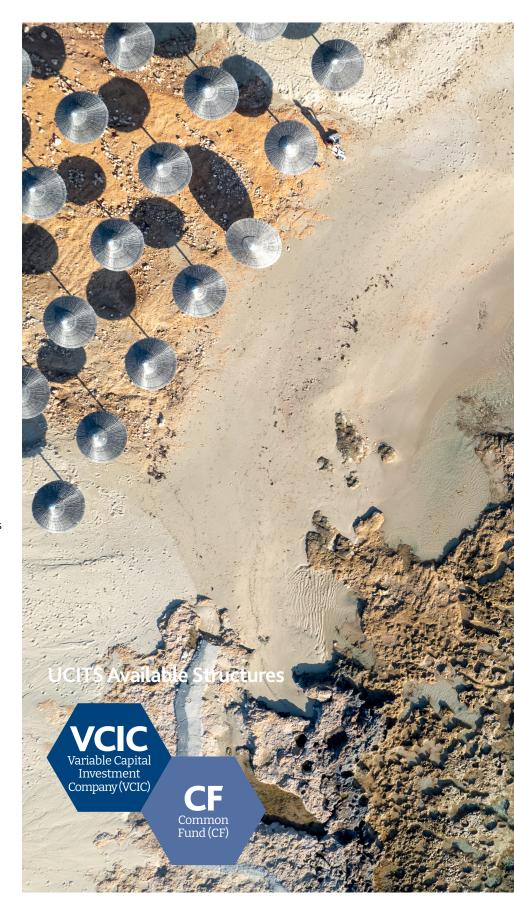
\*Amendments to the current Partnership Law will allow the General Partner to elect for legal personality of the Limited Partnership upon its establishment \*\*Additional reporting requirements apply for AIFs with unlimited number of persons which are subject to the AIFM Law and for Registered AIFs, the scope and frequency of which depend among others in the type of AIF managed by the AIFM and the level of AUM

# **UCITS**

# Undertakings for Collective Investment in Transferable Securities

UCITS are established and authorised under a harmonised EU legal framework, and are internationally regarded as one of the most effective asset management tools available, thanks to their strong regulation resulting in high levels of investor protection. The availability of funds in Cyprus has grown steadily since the country's accession to the European Union (EU) in 2004, which resulted in the harmonisation with the acquis communitaire and EU Directives regulating funds. The transposition of the UCITS IV Directive in 2012, through the enactment of the Open-Ended Undertakings for Collective Investment Law of 2012 (UCI Law), which was further amended in April 2016 with the transposition of UCITS V, are key milestones for the Cypriot funds industry – and interest in Cyprus has been on a steady upward trajectory ever since.

The Cyprus Securities and Exchange Commission (CySEC) regulates and supervises Cypriot UCITS and Management Companies, and to date four prominent UCITS Management Companies have set up on the island, and twelve UCITS funds have been established, which include eight umbrella and four single schemes. Foreign UCITS are also widely marketed in Cyprus, including UCITS whose promoters are international financial institutions such as JP Morgan, Schroder, Pictet and Julius Baer. With a large number of UCITS also being sold outside of Europe, Cyprus has good prospects of leveraging its strategic geographical location to establish and market UCITS to the Middle East and Asia.





### **Master-Feeder Funds**

The Master-Feeder structure allows the creation of a structure investing its portfolio into another UCITS, even if located in another EU country. Streamlining the efficiency of the fragmented European industry of investment funds and the search for economies of scale are the driving rationale for the introduction of this investment rule. In a Master-Feeder structure, investor contributions go into a Feeder fund, which invests at least 85% of its assets in the Master Fund and the remaining 15% may be invested in other assets subject to the investment objectives of the Feeder Fund.

#### **Umbrella Funds**

Umbrella Funds are established with several investment compartments, commonly called sub-funds, with each one constituting a separate pool of segregated assets not subject to 'cross-class liability'. The UCITS fund constitutes a single entity and each sub-fund has its own separate Net Asset Value (NAV) calculation and issues units corresponding to its assets. Rights of the unitholders of a specific sub-fund only arise from the assets of that compartment and each compartment is liable for the obligations arising from its constitution, operation or dissolution. A compartment of an umbrella fund may invest in another compartment (target) of the same umbrella fund subject to certain restrictions. Each investment compartment may be dissolved or liquidated separately without affecting the operations of the others.

# **Foreign UCITS**

All foreign UCITS, which qualify under the relevant EU directive, based in another EU member state seeking to market their shares in Cyprus must follow a simple regulator-to-regulator notification process.





# **Eligible Asset Categories for a UCITS**

- Transferable Securities (TSs)
- Money Market Instruments (MMIs)
- Open-ended collective investment schemes
- Deposits with eligible credit institutions
- Financial derivative instruments

#### Restrictions on UCITS

A UCITS must operate on a principle of risk spreading and as a consequence a UCITS must be properly diversified. There are many individual limits around the areas of asset eligibility and concentration. One of the cornerstones of the UCITS product since its creation has been the imposition of portfolio diversification requirements under what is commonly known as the '5/10/40' rule. This says that a maximum of 10% of a fund's net assets may be invested in securities from a single issuer, and that investments of more than 5% with a single issuer may not make up more than 40% of the whole portfolio. However, in some cases there are exceptions to this rule, depending on the fund's investment strategy. As the principal UCITS focus is on portfolio diversification and liquidity there are further limits, all with the purpose not to eliminate all risk, but to keep it within bounds suitable for ordinary investors.

# **Share Capital** Requirements

- Third-party managed €200,000
- Self-managed €300,000

\*The above requirements apply to each investment compartment, when the UCITS is established as an umbrella fund

# **KEY BENEFITS Cyprus UCITS**

- ► Full EU passporting rights. Cyprus UCITS can be marketed and sold in other EU member states
- Cost-efficient to set-up and operate in Cyprus
- Low investment risk and internationally regarded as one of the most efficient asset management tools
- Robust legislative framework that protects and promotes investor interests
- Possibility to set up umbrella funds, allowing different subfunds and share classes
- Investments are fully transparent and easy to monitor through publication of Net Asset Value (NAV) which is made at least every fortnight on the first business day
- Upon request, investors are entitled to repurchase or redeem their units from the assets of the UCITS
- Highly skilled pool of professionals in Cyprus
- Supervised by a competent and accessible regulatory authority

# Fund Service Provider Requirements

# **Investment Manager**

If not self-managed the UCITS must appoint an authorised UCITS Management Company. The Management Company and the Depositary must act - at all times independently of each other. The business of the Management Company must also be managed by at least two persons who satisfy the 'Fit and Proper' test.

## **Administrator**

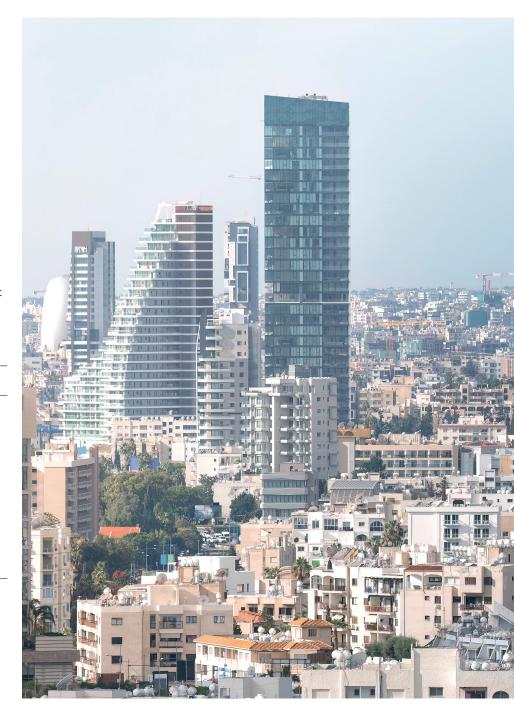
Fund administration services may be performed either by the UCITS Management Company or outsourced to an external Fund Administrator, responsibilities include:

- administrative, accounting and bookkeeping services
- calculating Net Asset Value (NAV)
- registrar services required with the fund's operations, such as recordkeeping, processing of subscription and redemption requests and maintenance of the shareholder register

## **Auditor**

Funds must appoint a Cyprus-qualified audit firm, which is responsible for:

- specific reporting duties
- expressing an audit opinion on the financial statements based on IFRS and applicable law





# **Depositary**

Funds must appoint a single and independent depositary. CySEC requires that the Depositary must have the necessary mechanisms to protect the property of the fund under its custody and forbid its use for own account or for the benefit of third parties. The Depositary can be either a Cypriot bank or a foreign bank with an active branch in Cyprus, or another entity with a registered office in Cyprus or with its seat in another member state of the EU and with a branch in Cyprus, provided it is entitled under its relevant operation licence to provide Depositary services and is further subject to, among other, capital adequacy requirements.

#### Depositary responsibilities include:

- safekeeping fund's assets by holding in custody of all financial instruments, which can be registered in the custodian's books and those that can be physically delivered. Also, for other assets, the custodian must verify ownership of the fund and maintain an up-to-date record of all assets
- cash flow monitoring in regard to investors and service providers, ensuring the fund's cash flows are booked at eligible entities and are accurately monitored
- oversight functions ensuring compliance with the fund's rules and instruments of incorporation, valuation procedures and that they comply with applicable law and regulations

There are also possibilities to subcontract safekeeping duties to a foreign-licensed custodian acting as sub-custodian.



Available Structures	Variable Capital Investment Company (VCIC), Common Fund (CF)	
Share Capital Requirements	Third-party Managed €200,000 or €300,000 if self-managed. These requirements apply to each investment compartment when the UCITS is established as an umbrella fund	
Minimum Subscription Amount by Investors	Not Applicable	
Leverage	Stringent rules on EU Directive level regarding use and exposure to leverage	
Valuation Frequency	At least every fortnight on the first business day	
Redemption Possibility	At the request of the investor on the immediately next redemption day following submission of the redemption request. Defined redemption settlement periods of no more than four business days	
Reporting Requirements	Un-audited report every six months and audited annual report	
Other	Possibility of investment compartments, with full segregation and cross-investment allowed. Reduced risk exposure in light of statutory leverage limits, diversification parameters, transparency and risk management requirements	

# **EUROPEAN PASSPORT** OF DISTRIBUTION SERVICES

The 'single EU passport' has opened up good prospects for Cyprus to be used as a base for setting up funds or for fund management companies seeking to take advantage of the country's beneficial framework to manage and/ or market funds across Europe from Cyprus. The Undertakings for Collective Investment in Transferable Securities V Directive (UCITS V) and Alternative Investment Fund Managers Directive (AIFMD) 'management' and 'marketing' passports allow fund managers to manage and/or market funds across the EU, without the burden of establishing extensive administrative functions and allows them to create economies of scale.

## Distribution of UCITS and AIFs

#### **UCITS Passport**

UCITS benefit from the 'passport' introduced under the UCITS V directive, by allowing them to be freely marketed on a public basis within all EU Member States, without additional authorisation from the competent regulatory authority of each host Member State after successful completion of a streamlined notification process. Outside the EU, distribution of UCITS funds into selective jurisdictions remains via private placement and thus must satisfy local regulations that are significantly more complex and time consuming than the EU passport notification process.

#### **AIFM Passport**

Similarly, the AIFMD introduced a 'passport' for the distribution of units of AIFs managed by Alternative Investment Fund Managers (AIFM) to professional investors in the EU. Cyprus AIFMs can market their EU AIFs to professional investors in other targeted Member States, using the simplified regulator-to-regulator notification mechanism as opposed to having to seek permission from the regulatory authority in each Member State and comply with local national laws. The AIFMD provides a more complex and delayed transposition schedule applicable to non-EU AIFMs and non-EU AIFs wishing to raise capital in the EU. In this case and in view of the uncertainty as to when and if the passport will be extended to third countries, the so-called National Private Placement Regimes (NPPRs) still remain applicable.

## **UCITS**

The EU regulator-toregulator notification

- a UCITS authorised in Cyprus proposing to market its units/ shares in a Member State other than Cyprus, must submit an advance notification to CySEC
- the notification must include. among others, information on arrangements made for marketing units of the UCITS in the host Member State, including where applicable, the categories of units/ shares to be marketed
- in the case that the units/shares of a UCITS are marketed by its Management Company, in the context of its cross-border business within the territory of the UCITS' host Member State, either through the establishment of a branch or under the freedom to provide services, accordingly the notification shall include an indication of this fact

#### **Notification documents** required by UCITS

- constitutional documents
- prospectus
- latest annual and half-yearly report (if applicable)
- **Key Investor Information** Document (KIID)

#### Cyprus UCITS units marketed via private placement

This country-by-country strategy by way of private placement is adopted by UCITS that seek to target a small number of larger institutional investors outside the EU. However, there are no harmonised rules within the EU surrounding private placement and thus fund promoters must contend with the specific local regulations governing each jurisdiction of intended distribution.



### **AIFM**

# Cyprus AIFM marketing an EU AIF in the EU

EU regulator-to-regulator notification: The cross-border marketing by a Cyprus AIFM of an EU AIF addressed to professional investors is subject only to a notification procedure, under which relevant information is provided to the host Member State by the AIFM's regulator (the notification procedure is similar to that for UCITS operators under UCITS V).

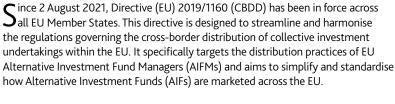
# Cyprus AIFM marketing a non-EU AIF in the EU

Through Private Placement: a Cyprus AIFM may market a non-EU AIF to professional and other types of investors in the EU under the national private placement regimes (and those EU AIFs which are feeders of a non-EU AIF master-fund) provided that:

- it is authorised under, and complies fully with the AIFM Law 56(I)/2013
- the third country where the non-EU AIF is established is not listed by the Financial Action Task Force (FATF) as a Non-Cooperative Country and Territory (NCCT)
- appropriate cooperation arrangements are in place between CySEC and the regulator in the country of establishment of the non-EU AIF







Key aspects of the directive include:

- Uniform distribution rules: The directive makes it easier for fund managers to market AIFs across the EU by harmonising regulations, reducing the complexity of dealing with different national rules
- 'Pre-marketing' regime: Fund managers can now test market interest in a fund before its official launch, allowing them to assess investor interest without meeting full regulatory requirements upfront
- Clearer information for investors: The directive ensures that marketing materials for AIFs
  provide clear, accurate, and consistent information about the risks and benefits of investing

In Cyprus, Directive (EU) 2019/1160 was implemented through two laws published on 23 July 2021: (i) the UCI (Amendment) Law of 2021 (Law 124(I)/2021 which updated the UCI Law of 2012 to include the changes required for UCITS and (ii) the AIF (Amendment) Law of 2021 (Law 125(I)/2021) which updated the AIF Law of 2018 to include the necessary provisions for AIFs. Additionally, Regulation (EU) 2019/1156 (CBDR) which simplifies cross-border distribution of collective investment undertakings, directly applies to all EU Member States, including Cyprus.

Scope of the Regulation includes:

- Uniform rules: It standardises the rules for distributing investment funds across the EU, removing the need for separate national regulations
- Simplified processes: It makes it easier for fund managers to market their products in different EU countries with fewer administrative steps
- Clearer information: It ensures that marketing materials provide transparent and comparable information to investors
- **Streamlined reporting:** It simplifies reporting and compliance requirements for fund managers

The European Securities and Markets Authority (ESMA) published a report on 3 July 2023 titled 'Marketing Requirements and Marketing Communications under the Regulation on Cross-Border Distribution of Funds'. This report builds on the earlier Guidelines issued on 27 May 2021 and provides updated guidance on marketing communications for funds. The report emphasises that marketing materials must:

- Be clearly identifiable as marketing materials
- Equally present the risks and rewards associated with purchasing units or shares of an AIF or units of a UCITS
- Provide information that is clear, fair, and not misleading, especially in online contexts



# MARKETING FUNDS IN THE EU AND FUND HOSTING

Cyprus can offer specific advantages to non-EU fund managers wishing to raise capital in Europe, as well as to develop a presence in the European market to benefit from the right to distribute their funds to investors in all EU countries.

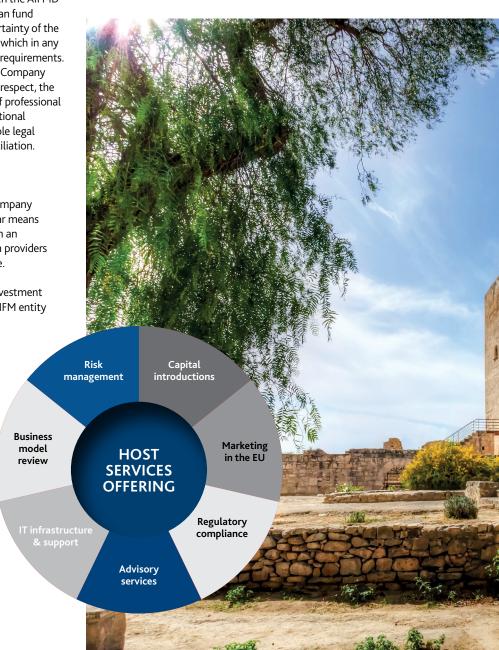
One of the key issues constantly monitored and assessed by many non-EU fund managers is whether it makes sense to establish a European Management Company. There are related reasons for such considerations; first, the difficulties associated with utilising the private placement regimes, and second, the recognition that even if or when the AIFMD marketing passport is extended to non-European fund managers, there is likely to be a period of uncertainty of the application and approach to be followed - and which in any case demands full compliance with the AIFMD requirements. As such, establishing a European Management Company may seem the more attractive solution. In this respect, the Cyprus fund ecosystem offers a vast network of professional service providers and administrators of international calibre, qualified human capital, and a favourable legal environment for management company domiciliation.

### **Management Company Platforms**

Another solution is the use of Management Company platforms, which are currently the most popular means of gaining entrance into Europe. This trend is on an upward trajectory with the number of platform providers growing in Cyprus and across the rest of Europe.

The fund hosting platform solution provides investment managers access to a fully authorised UCITS/AIFM entity ('the host') and thus the ability to market their funds within the EU, without the need to establish their own fund umbrella and/or management company substance in an EU Member State. The host usually maintains the risk management function as well as all the other control functions and middle and back-office support services. Portfolio management may be offered or outsourced in accordance with the prescribed regulatory conditions, as further described below.

Consequently, the host maintains the ultimate responsibility for the structure and managers or entrepreneurs benefit from the efficiencies provided by the host's pre-existing structure of the platform



in terms of sharing costs, existing middle and back office operating models, tried and tested systems and speed to market. It should be noted that third-party platforms are often accompanied by umbrella fund structures, which allow investment managers or promoters to join their umbrella by creating their sub- compartment(s), which are dedicated to their own investment strategies.

### **Efficient Strategy**

In addition to the benefits of appointing an external Management Company as listed above, is the added advantage that the interested manager could either appoint a person within the Management Company to manage their compartment or participate in the Investment Committee

established for their compartment, or even enter into a sub- advisory/management relationship when joining a platform where the Management Company delegates the portfolio management function back to the manager – assuming that the manager is authorised for the purpose of asset management and subject to the supervision of the competent authorities of its home country; or where the delegation is to third country undertaking, a cooperation agreement is in place between the Cyprus Securities and Exchange Commission (CySEC) and the competent authority of the third country. At the same time, that manager can have their fund marketed in the EU in full knowledge that all the regulatory and compliance requirements are taken care of by the external manager, so that they may focus on running their strategy successfully.



# KEY BENEFITS FUND HOSTING

- ► EU-compliant structure to facilitate EU marketing and capital raising
- Quick set up, economies of scale and cost optimisation
- Access to investor base and capital introduction
- Existing arrangement with service providers
- Operational expertise
- Time to market and focus on investment decisions

# RE-DOMICILIATION INTO CYPRUS

Re-domiciliation remains a popular choice for companies looking to benefit from Cyprus' strategic location, business-friendly environment, and favourable tax regime. However, with the recent changes effective from 15 March 2024, the process of re-domiciliation has been updated to align with new EU standards under the Mobility Directive.

n 15 March 2024, the Companies Law (Amendment) (No. 3) of 2024 (L. 26(I)/2024) (the 'Amendment Law') was enacted by the Cyprus Parliament. This law transposed into domestic legislation the provisions of Directive (EU) 2019/2121 (the 'Mobility Directive'), amending Directive (EU) 2017/1132 regarding crossborder conversions, mergers, and divisions by updating the Cyprus Companies Law, Cap. 113 (the 'Companies Law').

This Amendment Law introduced several key provisions into the Companies Law:

- Sections 201HA to 201HK establish a new legal framework for cross-border conversions
- Sections 201AA to AAK establish a new legal framework for cross-border divisions of companies with share capital
- The existing framework for cross-border mergers, found in Sections 2010 to 201KZ, has been amended to align with the Mobility Directive

These new procedures on cross-border conversions, divisions, and mergers adopt a harmonised approach across the European Union, applying to companies incorporated or having their registered office, central management, or principal place of business within the EU. This ensures an aligned set of safeguards across the EU for all affected stakeholders.

### **Re-Domiciliation vs. Cross-Border Conversions**

Since 2006, Cyprus has permitted the re-domiciliation of foreign companies into Cyprus and allowed Cyprusregistered companies to re-domicile abroad under the Companies Law. With the enactment of the Amendment Law, the concept of 'cross-border conversion' has been introduced by incorporating the Mobility Directive into Cyprus legislation. This means that for entities

registered within EU member states, the transfer of the registered seat will follow the process outlined by the Mobility Directive, as transposed into Cyprus law. While cross-border conversion provisions now govern intra-EU seat transfers, re-domiciliation provisions will still apply in situations where the cross-border conversion rules do not. This includes transferring a Cyprus company's registered seat to a jurisdiction outside the EU or relocating the registered seat of a non-EU entity into Cyprus.

### **Legal Framework**

For companies registered in non-EU jurisdictions, the redomiciliation process remains unchanged. The company must meet the following requirements: the jurisdiction of origin must permit re-domiciliation, and the company's constitutional documents must allow for it. Once these preconditions are satisfied, the company can apply to the Registrar of Companies in Cyprus. After fulfilling all requirements under the Companies Law, the Registrar will issue a temporary certificate of continuation. Within six months – extendable by an additional three months from the issuance of this certificate – the company must provide proof to the Registrar that it is no longer registered in its original jurisdiction to receive the final certificate of continuation. For companies registered in EU jurisdictions, a court application is necessary. This application will review the legality of the cross-border conversion procedures as governed by the laws of the departure Member State. It will also issue a pre-conversion certificate confirming compliance with all relevant conditions and the proper completion of procedures. Additionally, companies involved in licensed activities or those that are public must meet extra requirements. Cyprus remains an attractive destination for companies looking to re-domicile, and the updated legal framework ensures that the process is smoother, more secure, and aligned with the latest EU standards.





# **KEY BENEFITS Re-Domiciliation** into Cyprus

- ► Relocation to an EU Jurisdiction: Gain the advantages of EU membership, including its rights and protections
- ➤ Strategic gateway to key markets: Cyprus provides access to the EU, regional markets in the Middle East and Africa, and preferential entry to highgrowth regions like Eastern Europe, India and China
- ► Attractive tax and regulatory environment: Benefit from Cyprus' favourable corporate tax regime, including exemptions on dividends and capital gains, no withholding tax on income distributions, Notional Interest Deduction (NID) on new capital, and a comprehensive Double Tax Treaty network
- **▶** Business-friendly climate: Enjoy a supportive business environment with a reliable legal system based on English Common Law, competent authorities, and significant cost efficiencies
- **▶** Business continuity and legal benefits: Re-domiciling to Cyprus allows companies to retain their legal status, operational history, and goodwill without disrupting operations, restructuring, or liquidating assets

# LISTING ON THE **CYPRUS STOCK EXCHANGE**

A listing on the Cyprus Stock Exchange (CSE) offers numerous benefits for fund managers and investors. The CSE operates two distinct markets: the Regulated Market, which includes the Main, Alternative, and Collective Investment Schemes Markets, and the Emerging Companies Market (ECM), a Multilateral Trading Facility. This structure allows businesses to choose the market that best aligns with their financing needs.

isting on an EU-regulated and recognised Lexchange, such as the CSE, provides visibility and transparency to investors. A price mechanism is provided for fund managers and investors that require a publicly quoted securities exchange price for their investments. Competitive pricing policy is provided for investors and market participants, in addition to the potential to increase their investor base. Funds can be more effectively marketed to investors by being listed, since they become eligible investment opportunities for all investors, as well as for specific profiles of investors, such as pension schemes and institutional investors. The fast and simple listing procedures with minimum bureaucracy, provide flexibility and effectiveness underlining the Exchange's user-friendly approach.

A CSE listing provides visibility and transparency to investors with the prices of listed funds posted on the CSE's website and reported to the market through major data vendors. Price mechanism is provided, through Net Asset Value (NAV) postings and market prices, if funds are tradable. The Cyprus Stock Exchange has currently has 11 listed non-tradable Collective Investment Funds - more specifically, two single scheme UCITS funds and 9 sub-funds of one UCITS umbrella scheme. Additionally, one single scheme AIFs and two sub-funds of two different AIFs have been listed on the non-tradable Collective Investment Schemes Market. In terms of the future, the CSE would like to encourage the listing of funds in general.

Units or Shares of UCITS (Undertakings for Collective Investments in Transferable Securities), AIFs (Alternative Investment Funds) and RAIFs (Registered Alternative Investment Funds) can be very easily and quickly listed on the Collective Investment Schemes Market of the Cyprus Stock Exchange.

### **Options and services offered** by the CSE to funds:

Listing: CSE has implemented relevant provisions in its legal and regulatory framework for listing UCITS, AIFs and RAIFs on the CSE. Listing can be obtained via a very simple procedure.

Listing can be obtained on two markets:

- » Tradable Collective Investment Schemes Market (except RAIFs)
- » Non-Tradable Collective Investment Schemes Market
- Registry Services: The CSE regulatory framework allows the undertaking and keeping by the Cyprus Securities Depository/ Registry (CSD) of the CSE of the registries of unitholders of AIFs and UCITS, whose units are not traded on a stock exchange market but have the option to be registered/listed without trading.
- Quoting: If listing is not a desirable option for a fund, alternatively funds' prices may be quoted on CSE's website without any obligation for listing.





### **Who Can List**

The types of Collective Investment Schemes (CIS) that may be listed after approval by the CSE Council, on the CIS Market of the CSE are the following:

Undertakings for Collective Investments in Transferable Securities (UCITS): Common Funds or Variable Capital Investment Companies, which have obtained an operating licence by CySEC or have the right for distribution of units or shares to the public in Cyprus.

Alternative Investment Funds (AIFs): Common Funds or Variable or Fixed Capital Investment Companies or Limited Partnerships, which have obtained an operating licence by CySEC or have the right for distribution of units or shares to the public in Cyprus.

Registered AIFs (RAIFs): Registered Alternative Investment Funds can also be listed on the Cyprus Stock Exchange (on the Non-Tradable Collective Investment Schemes Market).

# The Collective Investment Schemes (CIS) Market is separated into:

- The Non-Tradable Collective Investment Schemes (CIS) Market Through this Market, the CSE offers Issuers the possibility to list their funds on the Market without admission to trading. This Market is designed for Issuers looking for visibility for their shares or units and for whom admission to trading is not a prerequisite. In this Market, funds are only listed (no trading takes place) with the obligation to announce prices and to follow any other obligation arising from the law of their establishment. For the listing of CIS on this Market, specific listing requirements should be fulfilled. The listing of CIS on this Market offers transparency to the investors through the relevant announcements (NAV, financial statements etc) and prestige to the issuer since the fund is listed on a recognised and regulated stock exchange.
- The Tradable Collective
   Investment Schemes Market

   This is the Market where collective
   investment schemes are listed and
   shares or units are admitted to trading
   through the automated Trading System
   (OASIS) of the Cyprus Stock Exchange

# **Listing Requirements**

**Non-Tradable Collective Investment Scheme Market** 

An Issuer who is interested to list for the first time its securities on the Non-Tradable Collective Investment Scheme Market, must satisfy the Council that the Issuer also responds to the following special requirements:

- has an establishment and an operation licence from the competent authority of the country of origin or is a Registered Alternative Investment Fund (RAIF) that is registered at the RAIF's Registry kept by the Cyprus Securities and Exchange Commission
- the assets of the Mutual Fund or the Variable Capital Investment Company must be at least €200,000. The Council may, by a decision, in the case of an index-replicating Collective Investment Scheme, require a larger minimum amount of assets, depending on the index

**Tradable Collective Investment Schemes Market** 

An Issuer who is interested to list for the first time its securities on the Tradable Collective Investment Schemes Market, must satisfy the Council that the Issuer also responds to the following special requirements:

- the Mutual Fund and the Exchange Traded Fund (ETF) Issuer have an establishment and an operation licence from the competent authorities of the country of origin
- the assets of the ETF must be at least €200,000. The Council may, by a decision, in the case of an index-replicating ETF require a larger minimum amount of assets, depending on the index
- the ETF Issuer should have appointed at least one Market Maker and ensure its existence during the listing and trading of the units
- the ETF is entitled to dispose its units to investors in Cyprus in accordance with the relevant legislation
- assign the keeping of the Units' Registry or Shareholders' Registry as the case may be, to the Central Depository Registry
- the beneficiary-index provider should grant to the ETF issuer a lawful user licence of the index at the name of the ETF

# **Listing Fees**

- Tradable Collective Investment Schemes: €2,000
- Non-Tradable Collective Investment Schemes: €1,000
- Collective Investment Schemes with more than one class:
  - » First class: €1,000
  - » Additional class: €200
- Annual subscription fee (single funds): €1,000
- Annual subscription fee (umbrella funds): €1,000 + €400 per class or sub-fund
- Annual subscription fee (only sub-fund): €500 per sub-fund





# **KEY BENEFITS** Listing on the CSE

- ► Listing on an EU-regulated and recognised exchange
- ► Visibility and transparency for investors, offering better public profile and prestige for the fund
- ► A price mechanism for fund managers and investors that require a publicly quoted securities exchange price for their investments
- Competitive pricing policy for investors and market participants
- Potential to increase investor base
- Listed funds are more effectively marketed as they are eligible investment opportunities for all investors
- Fast and simple listing procedures with minimum bureaucracy
- Registry services regulated by a public legal entity

# **TAXATION**

Cyprus has become a top destination for corporate structuring and professional financial services, serving as a strategic hub in the Eastern Mediterranean. Positioned between Europe, the Middle East, Africa, and Asia, it offers attractive tax optimisation opportunities for global businesses.



yprus offers one of the most efficient tax regimes in Europe and has an extensive network of double taxation treaties (DTTs) with 68 countries. A member state of the European Union since 2004 and of the Eurozone since 2008, with a legislative framework which is in full compliance with EU tax norms, abiding to the globally acceptable standards and to the applicable transparency requirements.

Cyprus was an early adopter of the OECD Common Reporting Standard (CRS), which calls on jurisdictions to obtain information from their financial institutions and automatically exchange that information with other jurisdictions on an annual basis, as well as being FATCA compliant. Moreover, it is adhering to the EU rules on administrative cooperation and the automatic exchange of information.

The above is combined with a broad spectrum of tax efficient provisions, including but not limited to one of the lowest corporate tax rates in the EU at 12.5%. This combination, places Cyprus high on the list of suitable jurisdictions for international tax optimisation.

The island is also increasingly becoming a destination of choice within the EU for fund managers and fund management companies thanks to the following advantages:

- option for fund managers and other key executives to be taxed at a flat rate of 8% on variable employment remuneration, which is effectively connected to the carried interest, subject to certain conditions
- exemptions for up to 50% of taxable income derived from emoluments exceeding €55,000 for up to 17 years that take on Cyprus-based employment after 1 January 2022
- tax residency for individuals based on a 60day rule, subject to certain conditions
- a 'non-dom' regime whereby exemptions apply for dividend, interest or rental income for tax resident individuals who are not considered as 'domiciled' for tax purposes in Cyprus
- a general exemption on gains from trading in a wide range of securities including shares and units of investment funds, with no holding period or ownership threshold requirements
- a notional deduction on corporate equity, the socalled Notional Interest Deduction (NID)
- tax efficient profit repatriation due to the absence of withholding taxes on dividend and interest (unless recipient is in a non-cooperative jurisdiction)
- 12.5% cap on corporate tax, amongst the lowest in the European Union
- substantially lower operating costs than comparable EU fund centres

Within the context of modernising its tax system, the Cyprus' tax regime further provides for specific tax efficient solutions that facilitate the set up and operation of funds and fund management companies. These provisions include:

- interest received by open and closed end collective investment schemes is considered 'active' interest income and taxed only at 12.5% corporate tax (no defence tax)
- no minimum participation or holding period on inbound dividends to qualify for tax exemption
- the liquidation of open and closed end collective schemes does not create tax implications for unit holders that are not tax residents of Cyprus
- no permanent establishment would be created in Cyprus where a non-Cyprus resident investor invests in a Cyprus tax-transparent investment fund; and a non-Cyprus investment fund is managed from Cyprus
- each compartment of an investment fund (AIF or UCITS), although legally is not treated as a separate entity, for tax purposes, would be treated as a separate person (i.e. separate taxpayer)
- certain employees who were non-Cyprus tax resident prior to their employment in Cyprus with an investment fund management company or an internally managed investment fund the option to be taxed at a flat rate of 8% instead of the normal personal income tax rates ranging from nil to 35%. The variable remuneration of these employees, which is effectively connected to the carried interest of the fund managing entity, may be taxed at the rate of 8%, with a minimum tax liability of €10,000 per annum, subject to certain conditions. Such employees have the option to be taxed at 8% for a 10-year period, commencing from the year of employment. For individuals that are eligible and elect to be taxed under this option, the personal income tax rates of up to 35% and the other available exemptions applying to personal income will not apply.



### **Investor Taxation**

### Non-resident investors

- » no withholding tax on dividends
- no taxation on redemption of units
- no deemed distribution restrictions

### Resident investors - Domiciled

- » a withholding tax on dividends of 17% if the investor is an individual who is both tax resident and domiciled in Cyprus
- no taxation on redemption of units
- no withholding tax if investor is a company

### Resident investors - Non-Domiciled

- exemption from withholding tax on dividends of 17%
- no taxation on redemption of units
- » no withholding tax if investor is a company

### **Fund Taxation**

- any gains from trading in securities, including shares and units, are tax exempt
- Notional Interest Deduction (NID) for new equity may reduce taxable base for interest received by up to 80% (for company-type funds) reducing the effective tax on interest to 2.5%
- dividends received by Cypriot funds are generally exempt, without any minimum ownership or holding period requirement
- capital gains arising from sale of property abroad as well as capital gains from sale of shares of foreign property companies are exempt from tax
- no subscription tax on the net assets of the fund
- fund management services provided to alternative funds are not subject to VAT

# **Double Tax Treaties**

Cyprus has in place Double Taxation Treaties (DTTs) with 68 countries, which may eliminate double taxation and provide for further tax advantages.

1.	Andorra
2.	Armenia
3.	Austria
4.	Azerbaijan
5.	Barbados
6.	Belarus
7.	Belgium
8.	Bosnia
9.	Bulgaria
10.	Canada
11.	China
12.	Czech Republic
13.	Croatia
14.	Denmark
15.	Egypt
16.	Estonia
17.	Ethiopia
18.	Finland
19.	France
20.	Georgia
21.	Germany
22.	Greece
23.	Hungary
24.	
25.	India
26.	Iran

27.

28. Italy 29. Jersey

30. Jordan 31. Kazakhstan

33. Kuwait

34. Kyrgyzstan

Ireland

32. Kingdom of Bahrain

35. Latvia 36. Lebanon 37. Lithuania 38. Luxembourg 39. Malta 40. Mauritius 41. Moldova 42. Montenegro 43. Netherlands 44. Norway 45. Poland 46. Portugal 47. Qatar 48. Romania 49. Russia 50. San Marino 51. Saudi Arabia 52. Serbia 53. Seychelles 54. Singapore 55. Slovakia 56. Slovenia 57. South Africa 58. Spain 59. Sweden 60. Swiss Confederation 61. Syria

62. Thailand

67. USA 68. Uzbekistan

63. The States of Guernsey

65. United Arab Emirates

66. United Kingdom

(CISI)

f Cyprus

Ltd

# WHO'S WHO CYPRUS BUSINESSDIRECTORY

Accounting & Auditing		Fund Management	
Deloitte Cyprus	54	AIFM Cayros Capital Investment Management	
EY Cyprus	55	BAO Capital Partners Ltd	
Grant Thornton Cyprus	57	Easternmed Asset Management Services Ltd	
Joannides + Co Ltd	58	Fortified Capital Ltd	
KPMG Limited	59	GMM Fund Management	
Nexia Poyiadjis	60	GMM Global Money Managers Ltd	
PwC Cyprus	60	Hanseatic Capital Management Limited	
		KENDRIS Capital Limited	
Banking Services		Leon MFO Investments Ltd	
Alpha Bank Cyprus Ltd	50	Numisma Group	
AstroBank Public Company Limited	51	Resolute Investment Management (Cyprus) Lt	
Bank of Cyprus PLC	51	V Plus Plus Ltd	
cdbbank	52	Wealth Fund Services Ltd	
EFG Cyprus Limited	55		
Eurobank Cyprus Ltd	55	Industry Associations	
Hellenic Bank	57	Association of Cyprus Banks	
		Chartered Institute for Securities & Investmen	
Corporate Services		Cyprus Bar Association	
GCIE Corp Ltd	56		
		Cyprus Investment Funds Association (CIEA)	
Depositaries		Cyprus Investment Funds Association (CIFA)	
Athlos Capital	51	The Institute of Certified Public Accountants o	
Mega Equity Securities & Financial Services Public Ltd	59		
		Investment Promotion	
Executive Education		Invest Cyprus	
	FF		
European Institute of Management and Finance (EIMF)	55	Investment Services	
		CISCO	
Financial Advisory			
MAP S.Platis Group	59	Law Firms	
		Kinanis LLC	
Fund Administration		Stelios Americanos & Co LLC	
Alter Domus (Cyprus) Ltd	50		
Amicorp Fund Services (Cyprus) Ltd	50	Software Solutions	
BDO Limited	52	Software Solutions	
Centaur Trust Group	52	PCS SA	
CPF Fund Administration Services	53	Rimes Technologies (Cyprus) Ltd	
Fidescorp Limited	56	Systemic	
Royal Pine	61		
TMF Group	62		
Trident Trust Company (Cyprus) Limited	62		

Vistra (Cyprus) Ltd



Maryna Chernenko Managing Director

### AIFM CAYROS CAPITAL INVESTMENT MANAGEMENT LTD

Being a pioneer among Cyprus-based AIFMs, Cayros Capital works with private and institutional investors, family offices, and wealth managers across Europe and globally, providing a comprehensive range of services, including portfolio management, risk management and regulatory compliance. Cayros Capital's leadership team is dedicated to upholding the highest standards of professionalism and integrity, focusing on diversifying its funds' portfolios while ensuring full regulatory compliance across multiple jurisdictions and investment activities. With a forward-thinking approach, the company continually seeks new opportunities to expand its portfolio, refine its investment strategies, and enter new and emerging markets.



- ≥ 82 Akropoleos Avenue, 1st Floor, 2012 Akropolis, Nicosia Cyprus
- **(+357)** 22 107 242
- Maryna Chernenko -Managing Director
- nchernenko@cayros.eu
- www.cayros.eu



**Miltiades Michaelas** Managing Director

### **ALPHA BANK CYPRUS LTD**

Alpha Bank Cyprus Ltd has been operating in Cyprus since 1998. It offers a wide range of high-quality financial products and services, including Retail Banking, SMEs, Corporate, International Banking and Wealth Management, as well as Investment and Insurance offerings. As part of the Alpha Bank Group, a leading financial sector group in Greece, its mission is to contribute to the Cyprus Economy by continuously developing and upgrading its products and services to meet the evolving demands of its individual and business Customers. The Bank takes an active role in supporting the Cyprus Economy and Society through initiatives that create value for its Customers, Employees, and the broader Community.



- **(+357) 22 888 888**
- Miltiades Michaelas -Managing Director
- GeneralManagement@ alphabank.com.cy
- www.alphabank.com.cy



**Evdokia Stavraki** Country Executive Director

### **ALTER DOMUS (CYPRUS) LTD**

Alter Domus is a leading provider of integrated solutions for the alternative investment industry, with 5,500 employees across 39 offices in 23 jurisdictions. We understand that inhouse administration requires extensive knowledge, investment in resources, and the right technology. When you partner with Alter Domus, you remove those operational burdens. We've got the people, processes, and systems to handle complex details and communications, ensuring you meet investor demands and remain compliant across jurisdictions. Our local team in Cyprus works diligently to help clients meet their growing regulatory obligations and keep up with increasing investor demands. Offering fund administration, corporate services, transfer pricing, and domiciliation services, you can rely on our on-the-ground expertise to help you take advantage of opportunities as they arise.

### alterDomus\*

- **2** (+357) 22 465 151
- Evdokia Stavraki Country Executive Director
- \* Evdokia.Stavraki-Stephanou@ alterdomus.com
- www.alterdomus.com



**Elia Nicolaou** Managing Director

### AMICORP FUND SERVICES (CYPRUS) LTD

Amicorp provides specialized corporate management, financial markets, and fund administration services that improve efficiencies, simplify operations, ensure compliance, and open up new opportunities. Our fund administration services support the diverse and evolving needs of fund managers and institutional investors across global markets. We add value at every step, from fund setup, Net Asset Value ("NAV") calculations, and Transfer Agency Services to ongoing regulatory compliance support and back-office operations. Our services are backed by innovative technology solutions like our AMI-GO platform that brings improved efficiencies to onboarding and data management, and our own risk based 'ratings' model to help clients make informed investment decisions. Amicorp Fund Services, as part of Amicorp FS (UK) Plc ("AMIF"), is a listed business on the London Stock Exchange.



- **(+357)** 22 504 000
- Elia Nicolaou -Managing Director
- e.nicolaou@amicorp.com
- www.amicorp.com



**Dr. Michael Kammas** Director General

### **ASSOCIATION OF CYPRUS BANKS**

Through its representation of ten member banks that hold more than 95% market share, the Association of Cyprus Banks (ACB) is the voice of the local banking system. Its primary target is to promote best practices for the interest of the banking sector and the local economy. The ACB is a non-profit organization through which common positions are formulated and promoted on banking and financial issues when local legislative and governmental policies are determined. Through its more than 55 years of operations, the ACB has gained the reputation of a prudent, reliable and consistent partner for various policy makers, organizations, media, institutions and the local society.



- □ 15 Demetriou Karatasou Str, Office 401, P.O. Box 16113, 2086 Nicosia - Cyprus
- **2** (+357) 22 664 293
- Dr. Michael KammasDirector General
- info@acb.com.cy
- www.acb.com.cy



**Aristidis Vourakis**Chief Executive Officer

### **ASTROBANK PUBLIC COMPANY LIMITED**

Established in 2008, Astrobank operates a network of 15 branches and business units across Cyprus, offering innovative and technologically advanced products and services tailored to the needs of its local and international clientele. AstroBank's operations are based on four pillars: Retail, Corporate/SME, Private Banking & Wealth Management, and International Business Banking (IBU). Clients can always rely on its team of highly qualified experts to deliver customised solutions and guidance. Private banking advisers guide clients on how to build their core portfolio with equity, bonds and funds or more sophisticated products, always providing alternative investment proposals to diversify and protect. At the same time, recognising the diverse needs of its international clientele, AstroBank's IBU has designed a suite of products and services to meet their requirements.



- □ 1 Spyrou Kyprianou Ave., 1065 Nicosia - Cyprus
- **2** (+357) 22 575 618
- Charis Kynigou Head, Private Banking, Treasury & ESG Division
- Charis.Kynigou@astrobank.com
- www.astrobank.com



**Giorgos Theodorou** Head of Depositary Services

### **ATHLOS CAPITAL**

Athlos Capital is an independent boutique investment firm, regulated by CySEC, offering prime brokerage, wealth management, and depositary services. We leverage our vast network of elite investment banks and execution venues to provide our clients with exceptional execution services. Our commitment to ethos, reliability, and integrity is reflected in our superior Depositary Services, ensuring strict adherence to regulatory guidelines. By partnering with Athlos, funds benefit from access to world-class sub-custodians and esteemed banking institutions, including a reputable AA-rated bank, guaranteeing asset segregation and robust investor protection. We emphasize efficient, effective service delivery, fostering client relationships grounded in trust and accountability. Our team of experienced professionals, equipped with deep industry expertise, is committed to providing exceptional service to our clients.

### **GTHLOS CAPITAL**

- **(+357) 22 110 791**
- Giorgos Theodorou -
  - Head of Depositary Services
- Depositary@athloscapital.com
- www.athloscapital.com



Panicos Nicolaou Chief Executive Officer

### **BANK OF CYPRUS PLC**

The Bank of Cyprus Group is the leading banking and financial services group in Cyprus, providing a wide range of financial products and services which include retail and commercial banking, finance, factoring, investment banking, brokerage, fund management, private banking, life and general insurance. At 30 June 2024, the Bank of Cyprus Group operated through a total of 58 branches in Cyprus, of which 3 operated as cash offices. The Bank of Cyprus Group employed 2,860 staff worldwide. At 30 June 2024, the Group's Total Assets amounted to €25.5 bn and Total Equity was €2.6 bn. The Bank of Cyprus Group comprises Bank of Cyprus Holdings Public Limited Company, its subsidiary Bank of Cyprus Public Company Limited and its subsidiaries.





- **(+357) 22 121 731**
- Christos Ioannou -Head Private & Affluent Banking
- nriviledge@bankofcyprus.com
- www.bankofcyprus.com.cy



Nayan Agarwal Managing Director

### **BAO CAPITAL PARTNERS LTD**

BAO Capital Partners Ltd is an authorized AIFM, wielding authority over a diverse portfolio in Private Equity, Global Listed Securities, Real Estate, and Debt. As Asset Manager, we orchestrate a diverse dealflow of AIFs & RAIFs, each with unique investment strategies and asset classes, finely tuned to the financial landscape. We craft premier financial solutions and tailor Funds with attention to the needs of Family Offices and Third-Party managers. BAO embodies entrepreneurial spirit, bedrock of trust, and commitment to diligence, with its sterling reputation earned through years of delivering exceptional portfolio management solutions in established and emerging markets. We pursue robust returns through groundbreaking strategies while managing risk. BAO Capital Partners Ltd is part of BAO Financial Group, a global expert in financial services, active in Developed and Emerging Markets.



- Market 406 4th Floor, Unit 406 Kermia Building, 4 Diagorou Street 1097, Nicosia – Cyprus
- **(+357) 22 021 606** Nayan Agarwal
- Managing Director
- info@baocapital.com
- www.baocapital.com



Karlos Zangoulos Managing Partner

### **BDO LIMITED**

BDO Fund Services is a leader in the provision of fund administration and advisory services in Cyprus. We provide: Fund advisory and establishment services, including the drafting of the prospectus and operational manuals where necessary; Administrative agent services, including fund accounting and portfolio valuations; Registrar agent services, including investor risk management, maintaining the investor registers, performing subscriptions and redemptions; Fund domiciliation and investor communication services. Our assurance team provides internal audit and statutory audit services to both funds and fund managers. BDO International is the fifth largest accountancy network in the world with over 115,000 people working out of 1,675 offices worldwide and revenues exceeding US\$14 billion.



- Strovolos 2048, Nicosia PO Box 25277, CY2413, Nicosia - Cyprus
- (+357) 22 495 707 Karlos Zangoulos -
- Managing Partner
- kzangoulos@bdo.com.cy
- www.bdo.com.cy



**Loucas Marangos** Chief Executive Officer

### **CDBBANK**

(The Cyprus Development Bank Public Company Ltd)

Founded in 1963, cdbbank (Cyprus Development Bank) is today one of the country's leading niche financial institutions dedicated to satisfying the needs of domestic and international clients. cdbbank offers a wide range of specialised financial services and products, designed to accommodate the sophisticated requirements of its clientele which consists of corporate and institutional clients and high net worth individuals. The Bank's vision is to be the reference Bank for businesspeople. Relying on its long-term experience and high level of expertise, cdbbank aspires to establish long-term relationships of trust with its clients, always delivering excellence and value.



- 1065 Nicosia - Cyprus
- (+357) 22 846 500
- Liza Philippou
- **Head of Business**
- info@cdb.com.cv
- www.cdb.com.cy



**Demetris Papaprodromou** Founder & CEO

### **CENTAUR TRUST GROUP**

Centaur Trust provides solutions to international businesses which operate across borders. Our team includes professionals with extensive experience in successful structuring & operations. Our expertise lies in setting up and running successful businesses & providing a complete range of services to include administration, accounting, HR & IT. As a member of CIFA, we are able to provide one-stop shop solutions for clients wanting to set up a wide range of investment funds, and are ideally placed to assist our clients with the increasing challenges they face, whether these are related to regulation & compliance, legal or tax obligations, or banking.



- ☑ 2. Apostolos Varnavas Street. 2571 Nisou, Nicosia - Cyprus
- **(+357) 22 499 994**
- Andreas Giorgakis Chief Operating Officer (COO)
- andreas.georgakis@centaurtrust.com
- www.centaurtrustgroup.com



Charles Charalambous
President of the CISI
Cyprus National
Advisory Council

# CHARTERED INSTITUTE FOR SECURITIES AND INVESTMENT (CISI)

The Chartered Institute for Securities & Investment is the leading professional body for securities, investment, wealth and financial planning professionals. Dedicated to professionalism since it emerged from the London Stock exchange in 1992, its purpose is to champion lifelong learning and integrity, raising individual standards of knowledge, skills and behaviour globally to enhance public trust and confidence in financial services.



- **(+44)** 7935 352 980
- Kat Eletskikh -International Manager
- \* kat.eletskikh@cisi.org
- www.cisi.org



**Christos Kalogeris** General Manager

### CISCO

CISCO established in 1982, is the oldest and one of the leading providers of investment services in Cyprus. It is regulated by CySEC (CIF License No. 003/03). CISCO is a wholly owned subsidiary of Bank of Cyprus, a member of the Cyprus Stock Exchange and a remote member of the Securities Market of Athens Stock Exchange. With professionalism, discretion and dedication in providing excellent customer service, CISCO offers a range of financial services including discretionary and advisory asset management for institutional clients and HNWIs and fund administration services. CISCO also offers brokerage on the world's biggest stock exchanges, access to trading international mutual funds (UCITS) as well as trading global corporate and government bonds. Lastly, our Investment Banking services cover listing and capital raising (debt and equity), M&A, valuation and restructuring advisory, as well as structuring and registration services for funds and fund managers.



- □ 1 Agiou Prokopiou and Posidonos, 2406, Engomi, Nicosia - Cyprus
- **(+357) 22 121 700**
- Christos Kalogeris -General Manager CISCO
- thristos.kalogeris@bankofcyprus.com
- www.cisco-online.com.cy



Costas Christoforou Chief Executive Officer

### **CPF FUND ADMINISTRATION SERVICES ("CPF")**

CPF has been dedicated to provide comprehensive and full scope fund administration services to investment funds both in Cyprus and offshore. We distinct ourselves as we remain a niche service provider with flexible, technologically innovative and reliable high-quality services, offering a unique tailored service and attention to all of our clients. Outsourcing a fund's administration to CPF gives you peace of mind, knowing that experts are handling all the details. Our management and staff have acquired extensive experience in all major functions of a fund's operation, including administration and compliance. This allows us to provide invaluable advice and counsel on all types of operational and administrative issues that may arise. CPF is a member of CPM group and it is ISAE 3402 Type II compliant.



- **(+357) 22 474 000**
- Chief Everytive Office
  - Chief Executive Officer
- ↑ Costas.Christoforou@cpm.com.cy
- www.cpf.com.cy



**Koulia Vakis**Chief Executive Officer

### **CYPRUS BAR ASSOCIATION**

The Cyprus Bar Association (CBA) is the regulatory and professional body for over 4536 registered practicing advocates in Cyprus and was first established under Advocates' Law Cap.2 in 1960. Its major objective is the representation of the interests and the assistance of its members. The CBA is a full member of the Council and Bars of the European Union representing over 1,000,000 practicing lawyers. CBA is also a member of the International Bar Association and the Commonwealth Lawyers Association, Mediterranean Bar Association, and the Union of the Balkan Bar Associations.



- ≥ 11 Florinis Str., City Forum, Off.101, 1st Floor, 1065, Nicosia - Cyprus
- **(+357)** 22 873 300
- Koulia Vakis -Chief Executive Officer
- ↑ ceo@cba.org.cy
- www.cyprusbarassociation.org



**Christoforos Ioannou** General Manager

### **CYPRUS FIDUCIARY ASSOCIATION**

The Cyprus Fiduciary Association (CYFA), established in 2011, is the representative body of regulated Administrative Service Providers (ASP's) in Cyprus. With a vision to assist in forming a solid international business sector in Cyprus operating on high professional standards, ethics and integrity, the Association aims to serve industry providers by promoting their interests, raising sector awareness, supporting their operations, contributing to new legislations and delivering valuable training to professionals. The Association's commitment to its purpose has established it among the most reputable and recognised organisations within the country, before public and regulatory authorities, other associations, as well as the business community in Cyprus and overseas.



- 6, Emmanuel Roide Street, Fourth floor, Office 402, 1095, Nicosia - Cyprus
- (+357) 22 256 263 info@cyfa.org.cy
- www.cyfa.org.cy



Maria Panayiotou President

### CYPRUS INVESTMENT FUNDS ASSOCIATION (CIFA)

CIFA is the Association of professionals, businesses, and organizations involved in the Investment Funds and Asset Management Sector in Cyprus. CIFA has more than 400 members, legal and physical. The Mission of CIFA is to: Help its members capitalize on industry trends; Shape regulation; Enhance professionalism, integrity, and quality and Promote the Cyprus Investment Fund Industry. The Board is comprised of highly reputable industry professionals experienced in all aspects of the industry. CIFA is a full member of the European Funds and Asset Management Association and the International Investment Funds Association. The fund industry in Cyprus has been on a continuous increase, with Assets under Management close to €10 billion.



- ✓ Severis Building, 9Makarios III Ave., 4th Floor, Lefkosia 1065 - Cyprus☎ (+357) 22 441 133
- info@cifacyprus.org
- www.cifacyprus.org



**Pieris Markou** CEO, Deloitte Cyprus

### **DELOITTE CYPRUS**

Deloitte Limited is among the leading professional services firms in Cyprus, providing audit & assurance, consulting, financial advisory, risk advisory, tax and related services, as well as a complete range of services to international business, through over 700 people in Nicosia and Limassol. Deloitte Limited, is the sub-licensed affiliate for Cyprus of Deloitte NSE LLP. As part of the Deloitte global network, with approximately 460,000 people worldwide, Deloitte Limited has the advantage of global sharing of knowledge with local adaptation and personal approach, built on the solid foundations of over 65 years of successful operations on the island.

# **Deloitte.**

- **2** (+357) 22 360 300
- → infonicosia@deloitte.com
- www.deloitte.com/cy



**Ioannis Papaioannou** CEO/CIO, Head of UCITS Portfolio Management

EASTERNMED ASSET MANAGEMENT SERVICES LTD ("EAMS") EAMS is a leading UCITS Management Company licensed and authorized by CySEC since 01/2016. It is head-quartered in Nicosia and maintains an office in Athens to support its research activities. EAMS' core activity is to manage a Cyprus UCITS and an AIFLNP Fund and to provide portfolio management services to a Luxembourg SICAV Subfund. The firm additionally provides portfolio management services on a discretionary basis to professional clients. EAMS expertise lies predominately in European (but also US) value-oriented equities of traditional, asset-based industries such as Energy and Materials. The firm employs high caliber professionals with significant experience and drive in their respective fields. The team aspires to become a role model in the Cyprus asset management industry for the benefit of its investors, clients as well as business partners.



- 48, Themistokli Dervi Avenue, Athienitis Centennial Building, Office 104, 1066 Nicosia - Cyprus
- **(+357)** 22 274 400
- Ioannis Papaioannou CEO / CIO, Head of UCITS Portfolio Management
- ♠ info@eastmedfin.com
- www.eastmedfin.com



Costas Stylianou Chief Executive Officer

### **EFG CYPRUS LIMITED**

EFG Cyprus Limited ("EFG Cyprus") is an Investment Firm established in the Republic of Cyprus regulated by the Cyprus Securities and Exchange Commission, under Licence No. 393/20. EFG Cyprus through its Parent company EFG Private Bank (UK) Limited is part of EFG International, a global private banking and asset management group headquartered in Zurich, Switzerland, with operations in around 40 locations worldwide. EFG International's registered shares are listed on the SIX Swiss Exchange and is currently rated by Moody's with an A3 rating and by Fitch with an A rating. EFG Cyprus is authorized to provide Clientele with investment advice, reception and transmission of orders, and portfolio management services. By capitalizing on the experience, systems, and processes of EFG Group is also licensed and provides AIFMD compliant Depositary services to Cyprus Alternative Investment Funds



- Globe House, 1075 Nicosia - Cyprus
- **☎** (+357) 22 025900
- Costas Stylianou
  - Chief Executive Officer Constantinos Papanastasiou - Deputy CEO
- enquiries@efgcy.com
- www.cy.efgl.com



**Andreas Petsas** Chief Executive Officer

### **EUROBANK CYPRUS LTD**

Since the commencement of our operations in 2007, we have achieved impressive growth rates, consistently demonstrated healthy profitability, as well as a strong capital base and liquidity position. We specialise in Corporate Banking for local and foreign entities, in Wealth Management for High-net-Worth Individuals and Institutional Asset Management, in International Business Banking, Global Markets and Affluent Banking. Our recent digital transformation enhances our customer-centric approach with the addition of bespoke financial services, innovative products that stand out for their flexibility and robustness, while setting as a key strategic objective to adapt our business and operations in a way that addresses climate change challenges, accommodates social needs and safeguards prudent governance for the Bank itself and its business counterparties.



- 28, Spyrou Kyprianou Avenue, 1075 Nicosia PO Box 27236, 1643 Nicosia - Cyprus
- **(+357)** 22 208 000 Konstantinos Xanthis -Head, Wealth Management Operations Eurobank Cyprus
- institutionalInvestors@ eurobank.com.cy
- www.eurobank.com.cy



**Marios Siathas** Chief Executive Officer

### **EUROPEAN INSTITUTE OF MANAGEMENT** AND FINANCE (EIMF)

The EIMF, a leading academic and executive education provider, offers diverse learning opportunities including Academic Degrees, Global Professional Qualifications, and professional executive courses. Accredited and licensed by the Cyprus Ministry of Education, the Human Resource Development Authority of Cyprus, and other global associations, the EIMF excels in regulatory education, particularly in the areas of Governance, Risk, and Compliance. The EIMF delivers specialised programmes designed to meet the evolving needs of sectors such as finance, banking, legal, and professional services. With locations in London, Dubai, Brussels, Frankfurt, Belgrade, Copenhagen, Nicosia, Tel Aviv, Athens, and Sofia, and serving over 13,000 students annually, the EIMF stands out as a regional leader in education.



- 2032 Strovolos Nicosia - Cyprus
- **(+357)** 22 274 470
- Marios Siathas -Chief Executive Officer
- msiathas@eimf.eu
- www.eimf.eu



**Ronald Attard EY Cyprus Country** Managing Partner

### **EY CYPRUS**

EY Cyprus, with over 90 years of practice, has been a trusted business advisor and auditor to a broad range of clients, from private individuals and entrepreneurial businesses to major public companies and large multinationals. Cyprus is one of the 29 countries that comprise the Central, Eastern and South-eastern Europe, and Central Asia (CESA) region. We help maintain and improve the quality through our four service lines (Assurance, Tax and Legal, Consulting and Strategy and Transactions), while making greater use of emerging technologies and different skills to create new and innovative offerings. Our industry specializations in Cyprus cover banking and capital markets, insurance, government and public sector, technology, shipping, telecommunications, consumer products and retail, automotive and transportation, hospitality, real estate, asset management, oil and gas, and power and utilities.



- 1087 Nicosia - Cyprus **(+357)** 22 209 999
- www.ey.com.cy



Savvas Poyiadjis Managing Director

### **FIDESCORP LIMITED**

Fidescorp Limited is an independent international advisory and corporate services firm based in Cyprus (Nicosia) and Greece (Athens). We are proud to be ranked amongst the fastest growing professional service providers in Cyprus and our team is acknowledged by the industry as one of the most specialized and knowledgeable in the island. Our multi-disciplinary team of specialists is well positioned to advise and assist throughout the investment fund and investment fund managers licensing and set up process as well as ongoing regulatory support and administration.



- ≥ 23 Stasinou Street, 2nd floor 2404, Engomi, Nicosia - Cyprus
- **1** (+357)22 262 844
- Savvas Poyiadjis -Managing Director
- ♠ info@fides-corp.com
- www.fides-corp.com



Omeros Nishiotis Chief Executive Officer and Chief Investment Officer

### **FORTIFIED CAPITAL LTD**

Fortified Capital Ltd is a multi-asset class AIF Management company (AIFM) specializing in setting-up, administrating and managing AIFs and RAIFs. Since its inception in 2013, Fortified Capital is at the forefront of the Cyprus fund industry, offering a one-stop solution for those seeking to establish and operate Regulated and Registered fund structures through Cyprus. Fortified Capital also provides Cross-Border Fund Management services to EU Funds and to Funds authorised in third country jurisdictions. The Company is authorised and regulated by the Cyprus Securities and Exchange Commission (License No. AIFM2/56/2013).



- ≥ 36B Griva Dighenis Avenue, 1st Floor, Office 101-102, 1066
- Micosia Cyprus
- **(+357)** 22 367 610
- info@forticap.eu
- www.forticap.eu



**Isavella Evripidou** Founder / CEO

### **GCIE CORP LTD**

GCIE CORP is an award-winning licensed corporate service provider with more than 20 years of experience, based in Cyprus and fully regulated by the Cyprus Securities and Exchange Commission. Since our incorporation, we are always acting for the best interest of our clients. Our scope of business is to assist our clients to make decisions which will give them the opportunity to grow. We provide the following services: Formation of Companies, Trusts, Opening of Bank Accounts, Licensing (Gaming, Brokerage/ Forex, Crypto, ICO/STO, Investment Funds, PSP, EMI), Immigration, Internal Audit, AML/ Compliance, Risk Management services and Trade Mark Registration.



- Agias Zonis 22A, 1st Floor, Office 101, 3027, Limassol - Cyprus
- Limassol Cyprus (+357) 25 269 400
- evripidou.i@gciecorp.com
- www.gciecorp.com



Maria Panayiotou Managing Director

### **GMM FUND MANAGEMENT**

GMM Fund Management is an AIF Manager authorised and regulated by CySEC with Company License No. AIFM33/56/2013. GMM operates in the financial sector, setting up, running and managing Alternative Investment Funds (AIFs & RAIFs). Our objective is to preserve the capital we manage and to achieve optimal yields. We establish and manage our own funds with a focus on renewable energy, shipping, and real estate, as well as managing third-party funds. The third-party management solution provides the fund promoter with the regulatory requirements to operate, without the need to establish a management company substance in the fund domicile of choice.



- **2** (+357) 22 777 337
- Maria Panayiotou –Managing Director
- map@gmmfunds.com
- www.gmmfunds.com





**Alexios Kartalis** General Manager

### **GMM GLOBAL MONEY MANAGERS LTD**

GMM Global Money Managers Ltd is the first Cyprus-based Fund Management Company, holding UCITS Manager License No.2/13. It operates in the financial sector, setting up, running and managing UCITS Mutual Funds as well as Alternative Investment Funds (AIFs, AIFLNPs), in line with the most recent EU directives. The Company through an extensive range of potential investment options, is seeking to provide effective geographical coverage and achieve diversification of investment risk in international money and capital markets. GMM's management team and associates are well reputed with many years of experience and their primary aim is to safeguard invested capital and generate optimal yields for the small, medium and large portfolios of both private individuals and institutional investors.



- □ 26B Agion Omologiton Avenue
- 1080 Nicosia Cyprus **2** (+357) 22 205 858
- Alexios Kartalis
- General Manager finfo@global-mm.com
- www.global-mm.com



**Dr Charis Savvides** Partner, Leader of Regulatory Compliance and Funds Services

### **GRANT THORNTON CYPRUS**

Our Regulatory Compliance and Fund Services Department works closely with clients regulated across the financial services sectors, offering our expertise and tailored practical advice to accommodate their strategies and business plans. We draw from our year-long experience in the banking and investment sectors and leverage on our legal background to offer a number of services, including preparation and advice in licensing applications with local regulators, regulatory compliance support, fund administration and advisory services. Being part of Grant Thornton's international network, Grant Thornton Cyprus can leverage on the expertise and experience of an international network comprised of multidisciplinary teams, spanning across more than 149 markets and employing over 73,000 people, while maintaining the agility and readiness to cater both for local and international actors.



- Nimeli Court, Block C, Engomi 2408 P.O.Box 23907, 1687, Nicosia - Cyprus
- **(+357)** 22 600 000 Charis Savvides, Partner, Leader of Regulatory Compliance and Funds Services
- tharis.savvides@cy.gt.com
- www.grantthornton.com.cy



**Stelios Demetriou** Managing Director

### HANSFATIC CAPITAL MANAGEMENT LIMITED

Hanseatic Capital Management Limited (HCM) is a private Alternative Investment Fund Manager (AIFM), regulated by CySEC with licence number AIFM21/56/2013. HCM has own and third-party funds under management, located mainly in Cyprus and Luxembourg. It recently registered a new fund which aims to invest in maritimerelated startups. HCM's strategies include shipping, real estate and other private equity funds. HCM has developed the infrastructure to provide the full spectrum of fund management services, offering funds the ability to select which functions they would prefer to perform internally, while outsourcing the rest to HCM. This platform solution allows funds under HCM to benefit from operational cost efficiencies, existing middle and back-office operations, and speed to market, without sacrificing their independent identity and investment objectives.

### HANSEATIC AK. CAPITAL MANAGEMENT

- 111 Spyrou Araouzou St., 3036 Limassol - Cyprus
- Stelios Demetriou, Managing Director
- ♠ info@hanseatic-cm.com
- www.hanseatic-cm.com



Michaella Savva Wealth & Investment Services team

### **HELLENIC BANK**

Hellenic Bank is a leading financial institution in Cyprus with a longstanding history of servicing clients. With a heritage spanning several decades, Hellenic Bank's Wealth & Investment Services offers tailored financial advice and investment solutions that align with financial goals and objectives. In today's environment of heightened market volatility and uncertainty, we take pride in our role as a trusted financial advisor and partner to our clients. We serve pension funds, corporations, insurance companies, as well as high net worth individuals, family offices and retail clients. Our wealth team brings together seasoned professionals with diverse backgrounds and extensive experience. Hellenic Bank offers a comprehensive suite of wealth management services, including investment advisory, brokerage and custodian services and provides access to "best in class" global fund managers.



- Corner of Limassol & Athalassa Avenue, Strovolos, 2025 Nicosia P.O. Box 24747, 1394 Nicosia
- **(+357) 22 500 500**
- Michaella Savva Wealth & Investment Services team
- → wealth@hellenicbank.com
- www.hellenicbank.com



**Evgenios Evgeniou** Chairman

### **INVEST CYPRUS**

Invest Cyprus (Cyprus Investment Promotion Agency) is the investment authority of the Government of Cyprus dedicated to attract and facilitate foreign direct investment into the country. In close collaboration with all governmental authorities and public institutions, as well as the private sector, Invest Cyprus is the country's lead agent in establishing Cyprus as a world-class destination for international business activity and investments. Invest Cyprus' mandate is to raise awareness of Cyprus as a destination for FDI across the globe, providing certainty around all aspects of operating a business in Cyprus and supporting potential investors in developing their business case for investment into the country.



- 9 Makariou III Avenue, 4th Floor, 1065Nicosia - Cyprus
- **(+357)** 22 441 133
- ♠ info@investcyprus.org.cy
- www.investcyprus.org.cy



**Davinia Joannidou** Director

### **JOANNIDES + COLTD**

Joannides + Co. Ltd is a leading firm of accountants and management consultants established in Cyprus for over 45 years providing audit and assurance, taxation, business support services and management consulting to international companies and private clients. The firm has offices in Nicosia, Limassol and Larnaca offering its services with the utmost integrity, independence and objectivity with the aim to add significant value to its clients' business performance. Joannides + Co. Ltd is a member of AGN International Ltd, a worldwide association of independent accounting and consulting firms operating in 85 countries, is an approved training centre of the professional accounting institutes ICAEW and ACCA and in 2010 was awarded the quality award certification from the Institute of Certified Public Accountants of Cyprus.



Joannides + Co

- **(+357)** 22 556 556
- Davinia Joannidou Director
- d cy@joannides.com.cy
- www.joannides.com.cy



**Nikolas Charalambous** Managing Director

### **KENDRIS CAPITAL LIMITED**

KENDRIS Capital Limited is an Alternative Investment Fund Manager, authorised and supervised by the Cyprus Securities and Exchange Commission (CySEC) with license number AIFM42/56/2013. Locally anchored, globally connected – KENDRIS Capital Limited is a wholly owned subsidiary of KENDRIS AG being the independent and regulated entity which provides fund solutions. KENDRIS Capital Limited provides a range of services, including portfolio management, risk management, administration, fund set-up, and other fund related services. Our mission is to create value for our investors, clients and associates by demonstrating principled industry leadership, offering high-quality services, and innovative solutions.



- **(+357) 24 205 300**
- Nikolas Charalambous
  - Managing Director
- n.charalambous@kendris.com
- www.kendriscapital.com



**Andri Michael** Partner

### **KINANIS LLC**

Kinanis LLC is one of the leading business law firms in Cyprus advising for over 40 years the international investors and private clients on all aspects of law specializing among others in financial services, collective investments schemes and regulatory compliance. The firm's dedicated Financial Services and Funds Department is equipped to provide advisory services, set-up and regulatory compliance for collective investment structures, their managers and other regulated entities as well as legal support for listings in capital markets. Kinanis LLC is member of CIFA since 2014.



- ✓ 12 Egypt Street, 1097, Nicosia - Cyprus P.O. Box 22303, 1520 Nicosia - Cyprus
- **2** (+357) 22 55 88 88
- HinanisLLC@kinanis.com
- www.kinanis.com





**Petros Mavrommatis** Board Member, Head of Asset Management Services, KPMG Limited

### **KPMG LIMITED**

Asset management is rapidly adjusting to the needs of global investors and to the characteristics of the local markets. For more than 20 years, our Firm, a market leader in the Asset Management landscape, has been helping local and international clients to make the right decisions to achieve their short-term and long-term objectives. Our services include fund set-up, regulatory interpretation and support, proactive tax advice, investment acquisitions and due diligence, fund liquidation, re-domiciliation and/or restructuring. We also have vast experience in auditing international investment funds but also providing related risk advisory, tax and regulatory services enabling us to provide to our clients added value services and to facilitate and simplify the process of setting up and managing an investment fund and investment fund management entities.

- □ 14 Esperidon Street, 1087, Nicosia - Cyprus
- **(+357)** 22 209 000
- Petros Mavrommatis. Board Member, Head of Asset Management Services, KPMG Limited
- netros.mavrommatis@kpmg.com.cy
- www.kpmg.com.cy



**Andrey Narutskiy** Managing Director, CEO

### LEON MFO INVESTMENTS LTD

Leon MFO Investments Ltd is an Alternative Investment Fund Manager authorized and regulated by CySEC (license number AIFM 37/56/2013). In addition to fund management services, the company also provides discretionary portfolio management and investment advice to high-net-worth individuals. Total assets under management exceed \$800mln. Leon offers two RAIFs which are addressed to professional and well-informed investors: (i) LEON Income Fund RAIF VCIC PLC and (ii) LEON Global Hedge Fund RAIF VCIC PLC. The company is among the largest fund managers in Cyprus and a recipient of many international awards within the finance and banking sector.



- ☑ 37, Theklas Lisioti, Gemini House, Office 301, CY-3030, Limassol - Cyprus
- **(+357) 25 268 120** Andrey Narutskiy -
- Managing Director, CEO
- leonmfo@leonmfo.com
- www.leoninvestments.com.cy



**Demetris Taxitaris** Chief Executive Officer

### **MAP S.PLATIS GROUP**

MAP S. Platis is a leading financial services consulting Group with clients that include regulators, banks, funds and fund managers, investment firms, financial technology firms, insurance firms, and payment and electronic money institutions. Our expert team, comprising highcalibre professionals, provides unique and tailored solutions in international licensing, regulatory compliance, risk management, internal audit, human resources, regulatory technology, information technology, business resilience, information security including cybersecurity, governance and executive training to financial and other firms in the UK, Cyprus, the EU, and the UAE.



- ⋈ 82 Archiepiskopou Makariou C', 1st Floor, Mesa Geitonia, 4003, Limassol, Cyprus
- **(+357) +357 25 351 335**
- Herodotos Michael Senior Manager, Authorisations and Regulatory Business Development
- ⁴ info@mapsplatis.com
- www.mapsplatis.com



**Nicolas Papacostas** CFA, Managing Director

### **MEGA EQUITY SECURITIES** & FINANCIAL SERVICES PUBLIC LTD

Mega Equity Securities & Financial Services Public Ltd was incorporated in 1999 and operates as a Cyprus Investment Firm regulated by the Cyprus Securities and Exchange Commission. It is a dominant prime stockbroker in Cyprus covering the global securities markets, a direct member of the Cyprus Stock Exchange and the Athens Stock and Derivatives Exchange. The Company's investment services include costeffective Securities Brokerage in the global equity and bond markets; Investment Advisory; Depositary, Portfolio Management and Risk Management Services to Alternative Investment Funds. It currently offers its fund services to a client base with assets under management over 1 billion EUR diversified internationally in cooperation with various international banking institutions.



- A2-44 Griva Digenis Av. 1080, Nicosia - Cyprus
- **(+357)** 22 711 711
- Andreas Charidemou - Operations Manager
- a.charidemou@megaequity.com
- www.megaequity.com



Susana Poyiadjis Managing Director

### **NEXIA POYIADJIS**

Established in 1969, Nexia Poyiadjis is a prominent firm of accountants, auditors and advisors, based in Nicosia and Limassol, providing one of the highest standards of professional services to local and international clients. Nexia Poyiadjis is the exclusive Cyprus member firm of Nexia International, a leading global network of independent firms, providing clients with audit and assurance, taxation, advisory, financial outsourcing, turnaround restructuring and insolvency services. The firm operates in various industries but has a strong history and expertise in servicing the financial services industry - regulated funds, alternative investment fund managers, investment firms, e-money and payment institutions. Apart from the standard services Nexia Poyiadjis provides set up and licensing services, fund administration services, valuation, financial modeling, strategic reviews, internal audit, risk and compliance advisory services.



- ⊠ Sophouli 2 str., The Chanteclair House, 8th floor, 1096 Nicosia - Cyprus
- **2** (+357) 22 456 111 Susana Poyiadjis
- susana.poyiadjis@nexia.com.cy
- www.nexia.com.cy



**Andreas Karavias Executive Director** 

### **NUMISMA GROUP**

Numisma Group is a privately owned independent group of companies, offering Fund Management, Wealth Management and Advisory Services. Within our group we operate a fully licensed Alternative Investment Fund Manager and a MiFID Investment Firm. Our highly experienced team encompasses PhDs in mathematical finance, qualified Actuaries and Accountants with extensive expertise and an established track record in fund management in the main EU fund jurisdictions.



- 2nd Floor, Aglantzia, 2113 Nicosia - Cyprus
- **1** (+357) 22 455 677 Andreas Karavias -**Executive Director**
- a.karavias@numismagroup.com
- www.numismagroup.com



**George Xenofos** CEO

### PCS SA

PCS SA, a member of Epsilon Net Group, delivers for 30 years market leading solutions for vertical segments of the financial sector such as Wealth Management, Fund Management, Private Banking, Distribution of Funds, Custody, Brokerage, Pensions Schemes, Occupational Retirement Provision, Corporate Actions & IPO's. Combining unmatched experience in the financial sector with over 60 large-scale implementations across Europe and Africa and specialized technology skills, PCS enables forward-looking financial institutions to leverage advanced technology solutions for greater efficiency, agility, and responsiveness to business challenges. PCS is recognized as Fintech of the Year at the Digital Finance Awards 2022, as one of the Best Places to Work in Europe, ISO 9001:2015 certified and a CIFA member since 2017.



- □ Lochagou Dedousi 1, Cholargos GR -15562 - Greece
- **(+30)** 216 20 20 400
- George Xenofos CEO
- ⁴ info@pcs.gr
- www.pcs.gr



**Andreas Yiasemides** Clients & Markets Leader, In charge of **Funds Services** 

### **PWC CYPRUS**

Our more than 1,100 professionals in Cyprus with the support of our global network of more than 364,000 people in 151 countries are a community of solvers collaborating with the view of delivering solutions which are human-led and tech-powered. The New Equation is our new global strategy and addresses the two most fundamental and interconnected needs clients and organisations are grappling with today. The urgency to build trust and the need to deliver sustainable outcomes. PwC Cyprus has a multi-disciplinary team of specialists who can assist in all aspects of setting up and maintaining a Fund and/ or a Fund Manager in Cyprus. Our services include assistance with the licensing and operational set-up process as well as with dealing with the ongoing administration, risk, compliance and regulatory matters of the structure.



- Severi Avenue, CY-1080, PO Box 21612, CY-1591 Nicosia - Cyprus
- **(+357) 22 555 000**
- Andreas Yiasemides -Clients & Markets Leader, In charge of Funds Services
- andreas.yiasemides@pwc.com
- www.pwc.com.cy



**Alkis Hajittofis Executive Director** and Head of Portfolio Management

### **RESOLUTE INVESTMENT MANAGEMENT (CYPRUS) LTD**

Resolute Investment Management is a full-scope AIFM providing comprehensive investment management to AIFs and other qualifying Funds in Cyprus, the EU or worldwide. Resolute Investment Management is a proud part of the Resolute Group, a leading global asset manager and advisor on real estate and real estate backed loans, with offices in 11 countries across Europe and the Middle East. Resolute Investment Management is built on the same investor orientated core values as the rest of the Resolute Group. Values which promote independence, transparency, excellence, and sustainability. Our expertise spans across asset classes, however we specialise in real estate-based strategies, harnessing the expertise of the Resolute Group to deliver value to our clients.



- Matsi, 1082, Nicosia - Cyprus
- **(+357)** 22 250 554
- Alkis Hajittofis Executive Director and Head of Portfolio Management
- finfo@resoluteinvestmentmanagement.com
- www.resoluteinvestmentmanagement.com



**Brad Hunt** Chief Executive Officer

### RIMES TECHNOLOGIES (CYPRUS) LTD

Rimes provides transformative enterprise data management solutions to the global investment community. Driven by our passion for solving the most complex data problems, we provide our clients with investment intelligence that powers more than USD 75 trillion in AUM annually. The world's leading institutional investors, asset managers and service providers rely on Rimes to help them make better investment decisions using accurate information and industry-leading technology. For more information, please visit www.rimes.com.



- 3 Markasikas, 4th Floor, 2034, Strovolos, Nicosia Cyprus
- **(+357)** 22 029 706
- Marios Ioannou -Head of RIMES Cyprus
- → cyinfo@rimes.com
- www.rimes.com



Maria Vira Head of Financial Services

### **ROYAL PINE**

Royal Pine, a professional services firm, assists investors and entrepreneurs; -Structure, -Optimize, -Grow, and Protect, their investments and international business ventures from inception to exit. We advise our clients on the areas of Legal, Financial & Tax, M&A Advisory, Regulatory & Compliance, Corporate & Banking with the aim of helping them achieve their business goals and solve their challenges with peace of mind. At Royal Pine, we offer comprehensive support with all phases of an emerging fund's lifecycle, from the establishment of the fund to administering all ongoing reporting and regulatory requirements. We follow a relentless client-centric approach and endeavor to protect our clients' interests first. We consider honesty, swift response, and proactiveness as the bare minimum for nurturing successful long-term relationships.

### **ROYAL PINE**

- ⊠ Spyrou Araouzou 25, Berengaria 25, 4th floor, 3036, Limassol - Cyprus
- **(+357)** 25 040 404
- Maria Vira -Head of Financial Services
- nvira@royalpine.com
- www.royalpine.com



**Andreas Michaelides** Partner

### STELIOS AMERICANOS & CO LLC

Stelios Americanos & Co LLC is one of the largest, full service, law firms in Cyprus, with extensive experience in the broader area of financial and investment regulatory compliance. Our team of legal professionals, tax advisors and financial industry experts provide a full spectrum of services to local and international investment firms and AIFs, including licensing and daily administration support to meet all compliance and reporting obligations from the Regulators. It Is also worth mentioning, our team's extensive experience in the Renewable energy projects covering the needs of licencing, structuring, financing and operating. At Stelios Americanos & Co LLC, we aim to provide high quality legal services with integrity, professionalism and respect for our clients and the law.



- □ 12 Demostheni Severi Ave. Office 601, 6th floor 1080 Nicosia - Cyprus P.O. Box 24638. 1302 Nicosia - Cyprus
- **(+357) 22 465 500**
- Andreas Michaelides Partner
- andreas.michaelides @americanoslaw.com
- www.americanoslaw.com



**Aristides Protopapadakis**Managing Director

### **SYSTEMIC**

Since 1999, Systemic has been a leading developer of innovative financial software and specialized services for investment and risk management. Renowned for its strong financial expertise combined with cutting-edge technology, Systemic offers sophisticated yet practical solutions through its flagship product, the RiskValue™ investment management platform. This platform uniquely integrates back, middle, and front office operations, financial risk management, regulatory reporting, and compliance requirements, enabling professionals to enhance their understanding and management of investment portfolios. Trusted by financial institutions, fund managers, insurance companies, wealth managers, broker-dealers, asset servicers, and regulators, Systemic is committed to delivering quality, teamwork, and customer-centric solutions, continually evolving to meet the dynamic needs of both local and multinational organizations.

# systemic.

- ≥ 31, Tsakalof str., Athens, 10673, Greece
- (+357) 22 022 623 (+30) 210 3389 250
- Konstantinos Hanzaras -General Manager
- ⊕ k.hanzaras@systemic-rm.com
- www.systemic-rm.com



**Kyriakos Iordanou** General Manager

# THE INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS OF CYPRUS (ICPAC)

The Institute of Certified Public Accountants of Cyprus (ICPAC) is the competent authority for regulating the accounting profession and the sole recognised body of Auditors by the state in Cyprus. Established in 1961, ICPAC currently has more than 6.100 professional accountants as members and 2.800 students. ICPAC houses all professional accountants, supports and promotes the activities and interests of the accountancy profession, safeguards the reputation of the profession and adherence to the Code of Ethics, as well as provides for the continuous professional development and updating of members. In addition, ICPAC is also a competent authority under the Anti-Money Laundering law, the laws on the Regulation of Enterprises Providing Administrative Services and the Insolvency Practitioners Law, as well as one of the primary stakeholders of the economy of the country.



- **(+357) 22 870 030**
- Kyriakos Iordanou –
   General Manager
- † info@icpac.org.cy
- www.icpac.org.cy



Andreas
Constantinides
Managing Director

### **TMF GROUP**

TMF Group is your global partner for fund administration services, offering fund administration, investor reporting and special purpose vehicle administration services tailored for private equity, real estate, infrastructure, private debt and venture capital managers. We make a complex world simple, by offering international alignment of control framework (ISAE3402/SOC1 and ISO27001), comprehensive business partner for end-to-end fund services offering, comprehensive coverage of top destinations for funds, cross border collaboration for fund structuring model. We provide services to more than 60% of the Fortune Global 500 and FTSE 100, and almost half the top 300 private equity firms, through TMF Group's teams in 125 offices, in jurisdictions covering more than 92% of world GDP and 95% of FDI inflave.



Global reach Local knowledge

- 10-12 Florinis Street, STADYL Building, 4th Floor, 1065, Nicosia, Cyprus - Cyprus
- **(+357)** 22 451 327
- Andreas Constantinides
- Managing DirectorAndreas.Constantinides@
- tmf-group.com
- www.tmf-group.com



Andreas Mercouri Managing Director

### TRIDENT TRUST COMPANY (CYPRUS) LIMITED

Founded in 1978, the Trident Trust Group is one of the largest independent global providers of corporate, trust, fund, marine and fiduciary services. Our presence in more than 25 jurisdictions ensures access to a range of services that extends from traditional corporate domicile representation to the administration of complex trust and fund structures. Trident Trust Cyprus established its presence close to 30 years ago, is regulated by the Cyprus Securities and Exchange Commission, and is today one of the largest members of the local financial services industry, employing just over 100 professionally qualified staff.

### TRIDENTTRUST

- **\*** (+357) 25 820 650
- Andreas Mercouri –Managing Director
- → cyprus@tridenttrust.com
- www.tridenttrust.com



Richard Melton **Executive Director** 

### VISTRA (CYPRUS) LTD

Private capital investment is evolving rapidly, with new asset classes, investor types, regulations, and reporting demands placing increasing pressure on global fund and SPV operations. With decades of experience, a global reach, and deep local insight— backed by technology — Vistra offers fund solutions designed to simplify, accelerate, and reduce risk throughout the entire investment process. Our team of world-class experts is dedicated to helping clients deploy capital more quickly, manage investment relationships effectively, and build robust global operations. We handle the establishment of your funds, manage middle and back-office functions, and ensure regulatory compliance. Whether your fund is domiciled in Cyprus or overseas, Vistra can remove friction, enabling you make more informed decisions, and enhance your investor experience with comprehensive and effective solutions.

# **NISTRN**

- 2nd Floor, Sotiri Tofini 4 Agios Athanasios Limassol 4102 - Cyprus
- **1** (+357) 25 817 411
- Richard Melton -**Executive Director**
- richard.melton@vistra.com
- www.vistra.com



Tadashi Tsukaguchi **Executive Director** 

### **V PLUS PLUS LTD**

V PLUS PLUS LTD is a unique Japanese owned Private Fund Manager established in Cyprus since 2018 and authorized by CySEC (AIFM 22/56/2013). Our Group has strong experiences in a variety and different asset classes in particular, from real assets, private equity, structured products to global macro strategy and investment in specific areas such as Eastern and Southern Europe and Gulf countries, through Victorix AIF Variable Capital Investment Company Limited (CySEC, AIF29/2014), a licensed fund platform consisted by four segregated investment compartments that collect money from wellinformed and professional investors (family offices, endowment, and pension funds). The AIFM is led by a professional team with expertise in the Funds sector, bringing to us better investment decisions and building strategic and tailor-made fund management solutions.



- ☑ Nicocreontos, 2, NICE DREAM, Floor 2, Apartment / Office 201, 1066, Nicosia - Cyprus
- **(+357)** 22 053 620
- Tadashi Tsukaguchi -**Executive Director**
- tt@plusplus-group.com
- www.v-plusplus.com



George W. Sams CFO

### **WEALTH FUND SERVICES LTD**

Wealth Fund Services Ltd is a global advisory and asset management company, based in Cyprus and licensed by CySEC (Cyprus Securities & Exchange Commission) as an AIFM management company with license No 6/78/2012. It operates in the field of setting-up, running and managing UCITS Mutual Fund, Registered Alternative Fund (RAIF) and Alternative Investment Fund (AIF) in line with the recent EU Directive which is implemented by the Cypriot legislation. It also offers Discretionary Asset management and Advisory services to HNI and Institutional clients. The primary goal of the Company is the protection of the assets under management remaining focused on achieving high return yields and providing top quality services to its investors.



- Business Center-Office 305, 1087, Nicosia - Cyprus
- **(+357)** 22 755 506-07
- George Sams -CEO
- info@wealthfs.com.cy
- www.wealthfs.com.cy

# Notes



Severis Building, 9 Makarios III Ave., 4th Floor, Lefkosia 1065 - Cyprus T: (+357) 22 441 133 E: info@cifacyprus.org W: www.cifacyprus.org